

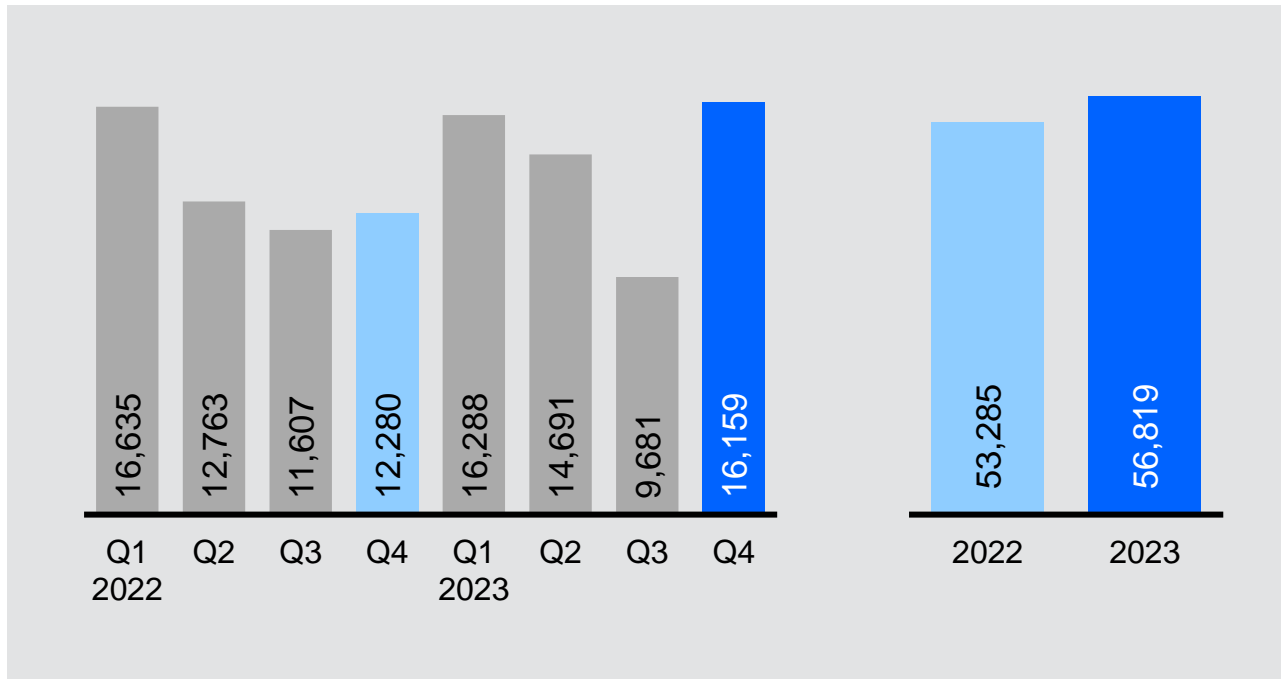
Q4 2023

Tomas Carlsson, CEO
Susanne Lithander, CFO

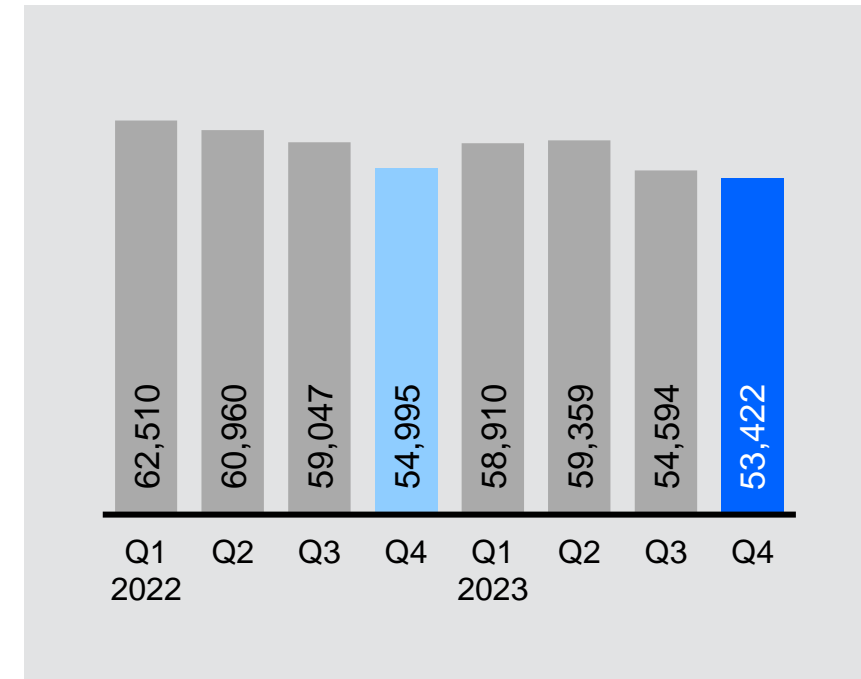




Orders received, SEK M

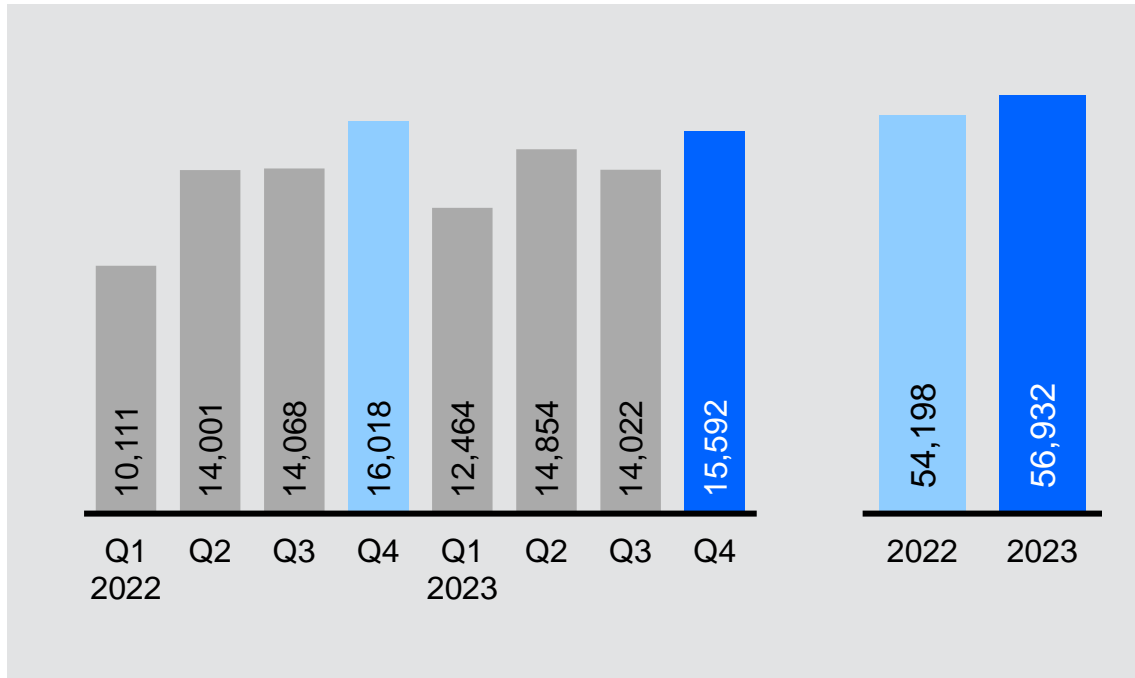


Order backlog, SEK M

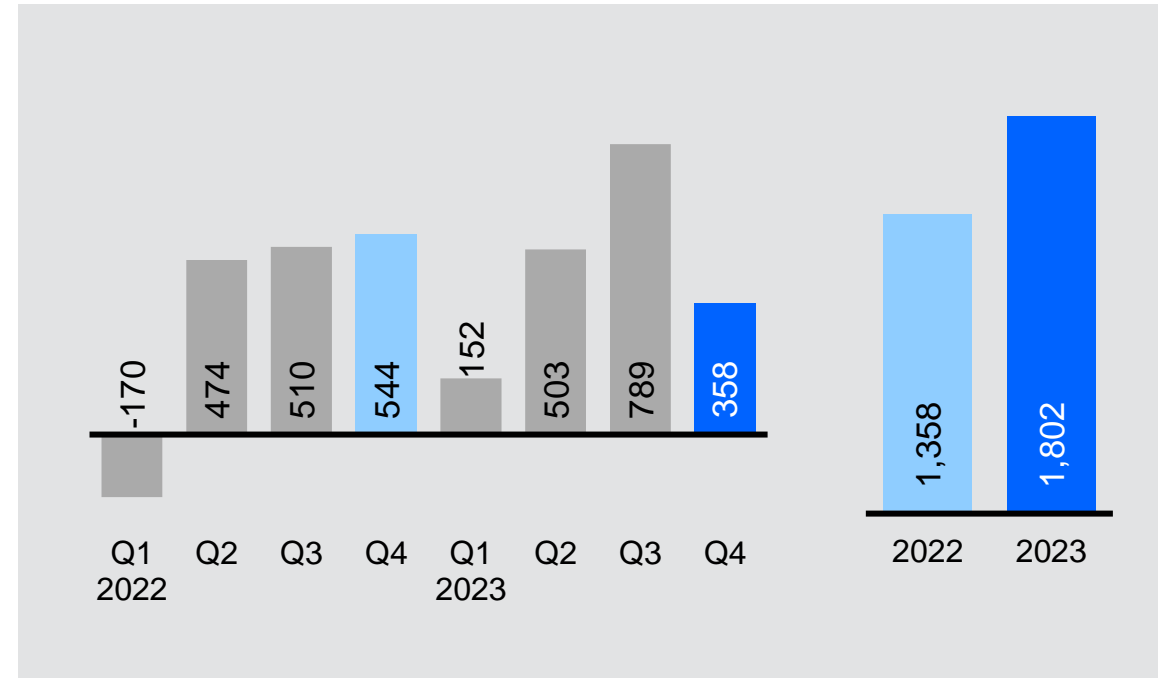




Net sales, SEK M



Operating profit, SEK M



A good year for NCC in a mixed market

Growing earnings and reaching SEK 16 EPS target.
Proposed dividend of SEK 8.00 per share

Consistent orders received and net sales affirming stability

Steady and positive earnings growth in Infrastructure – growing in selected segments

Building Nordics – large variations between markets

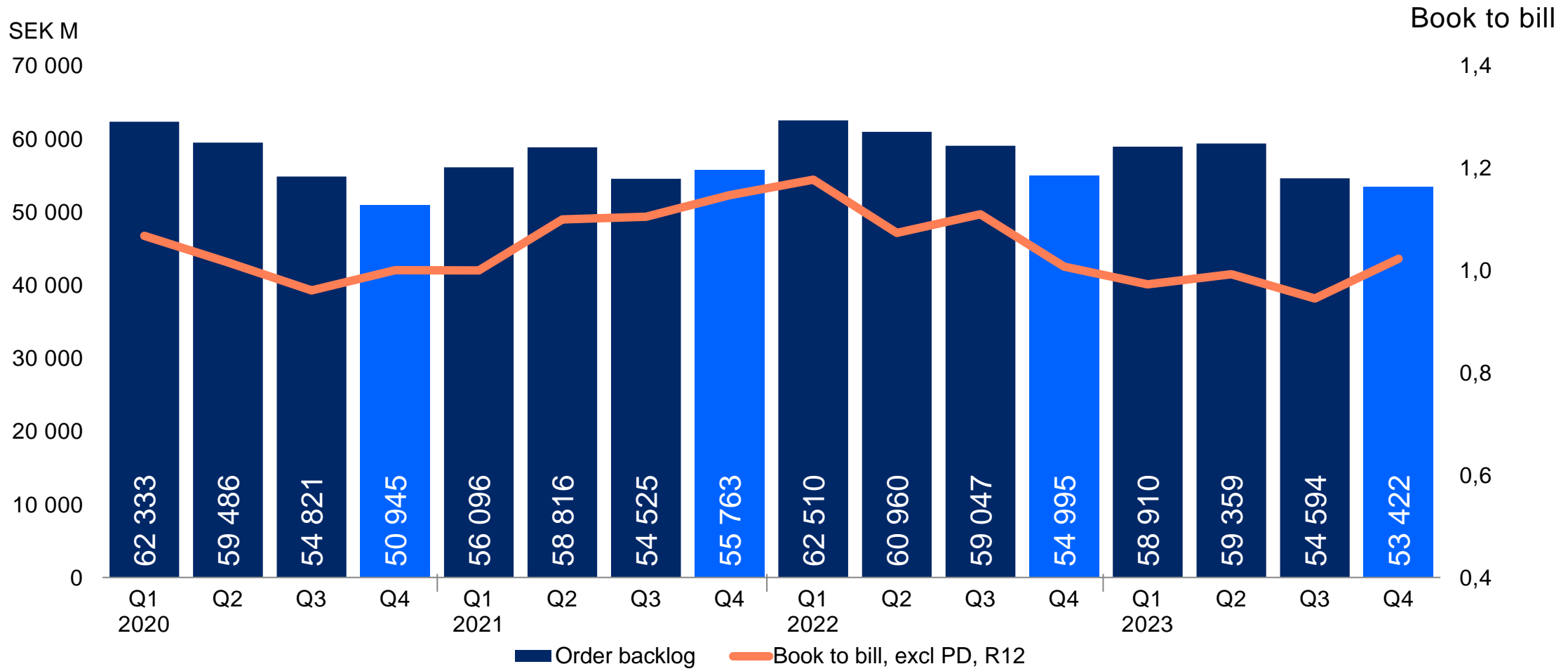
Building Sweden – solid order backlog but lower margins

Successful turnaround of business area Industry

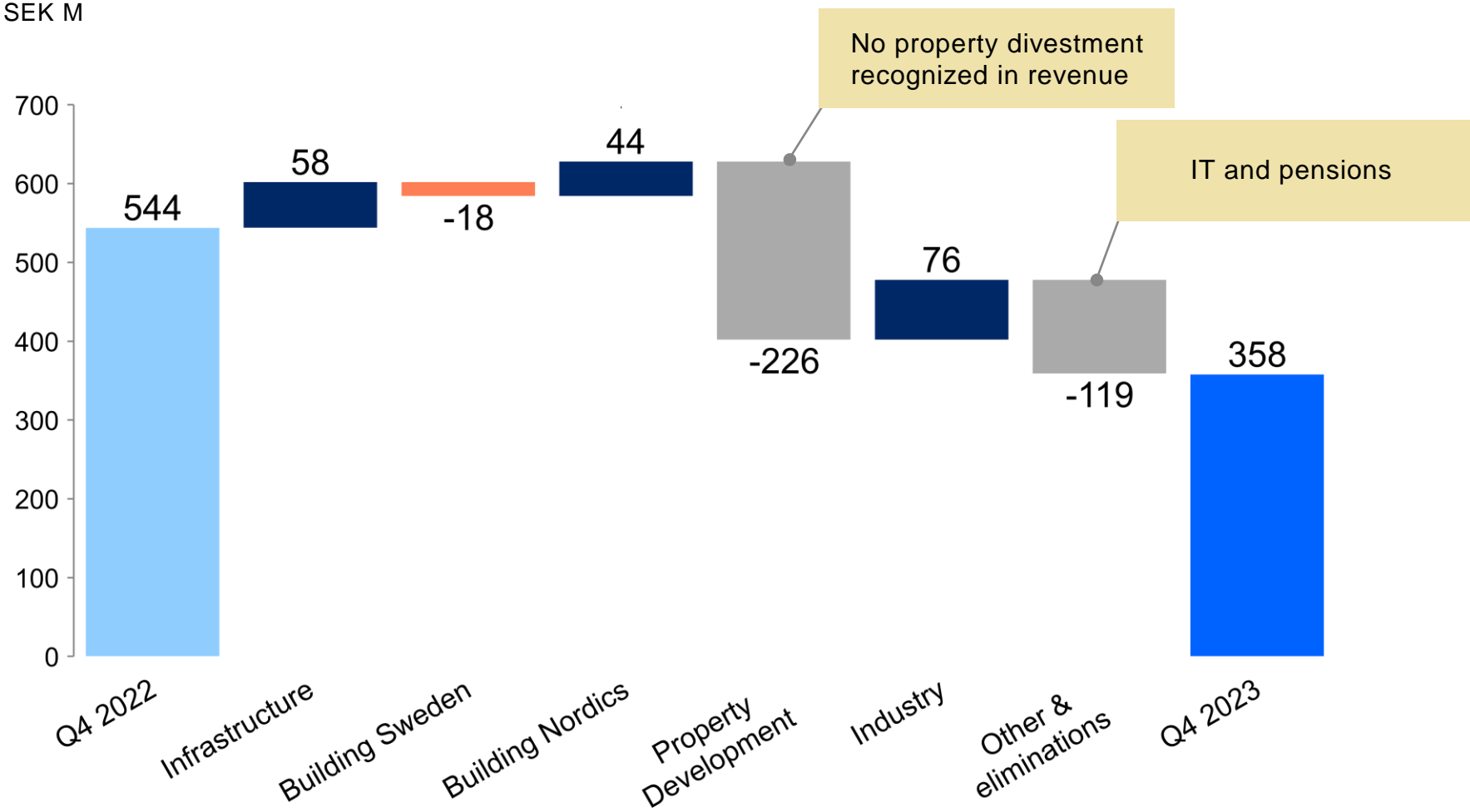


PD navigating market freeze – focus on letting and identification of viable opportunities

Solid order backlog – book to bill >1

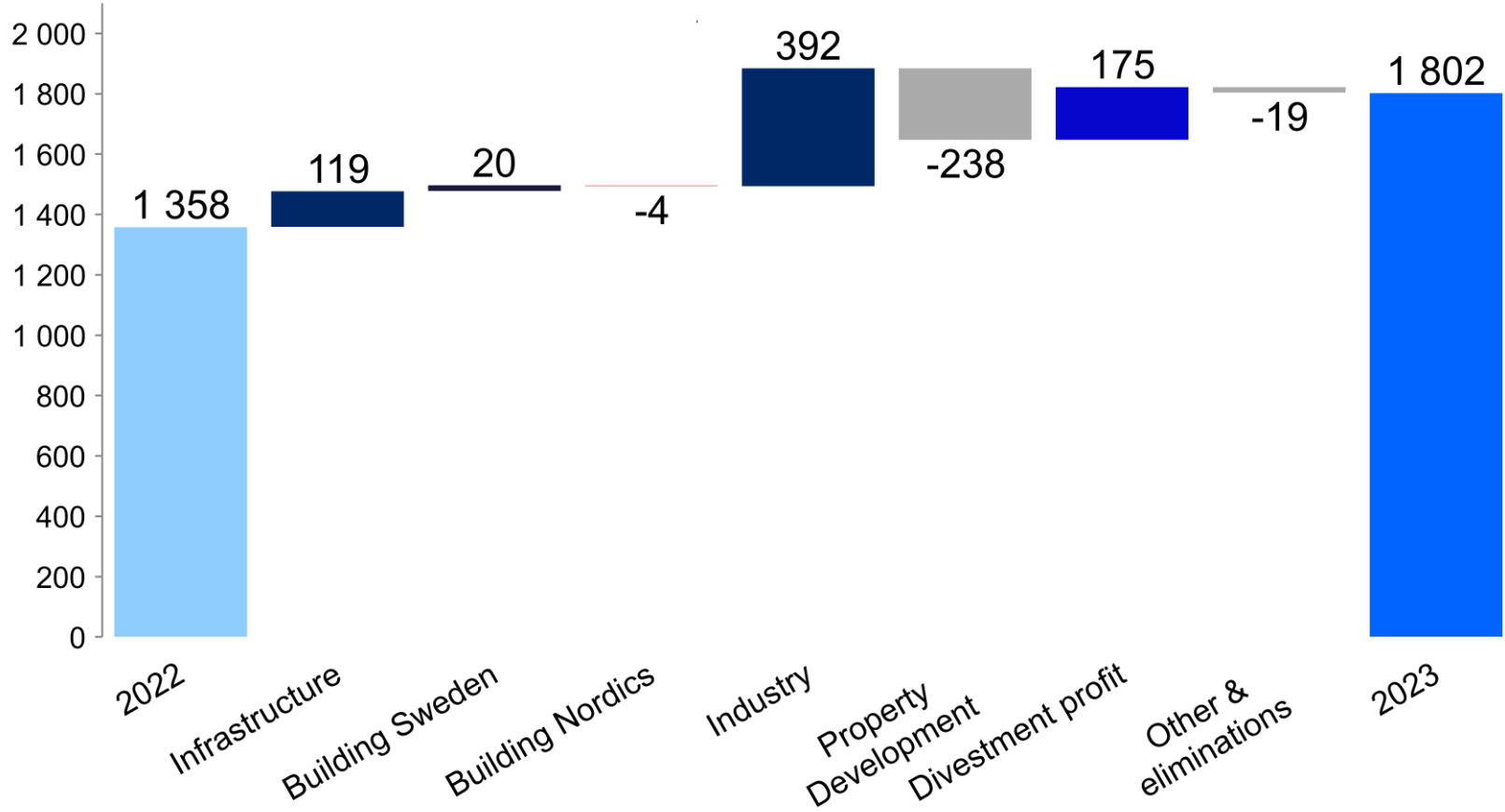


Q4: Stronger earnings in three BAs – no profit recognition in property development



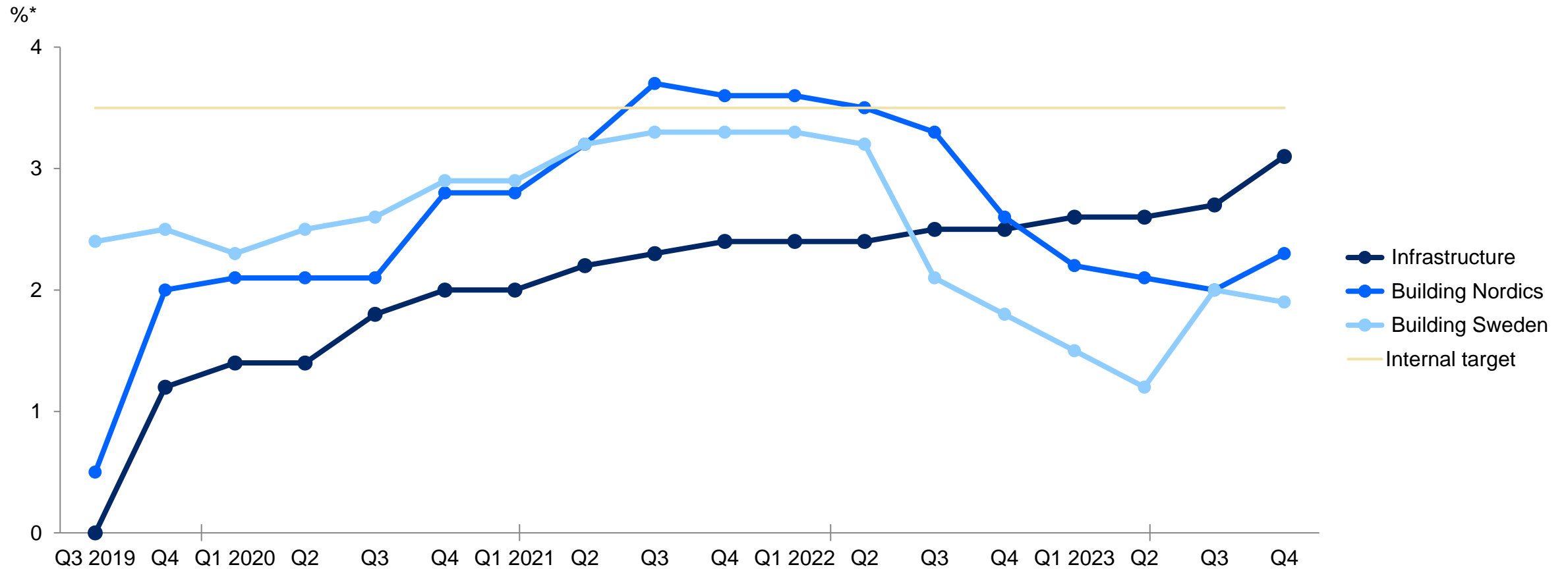
2023: Strong comeback for Industry and good earnings in Infrastructure

SEK M



Contracting margins

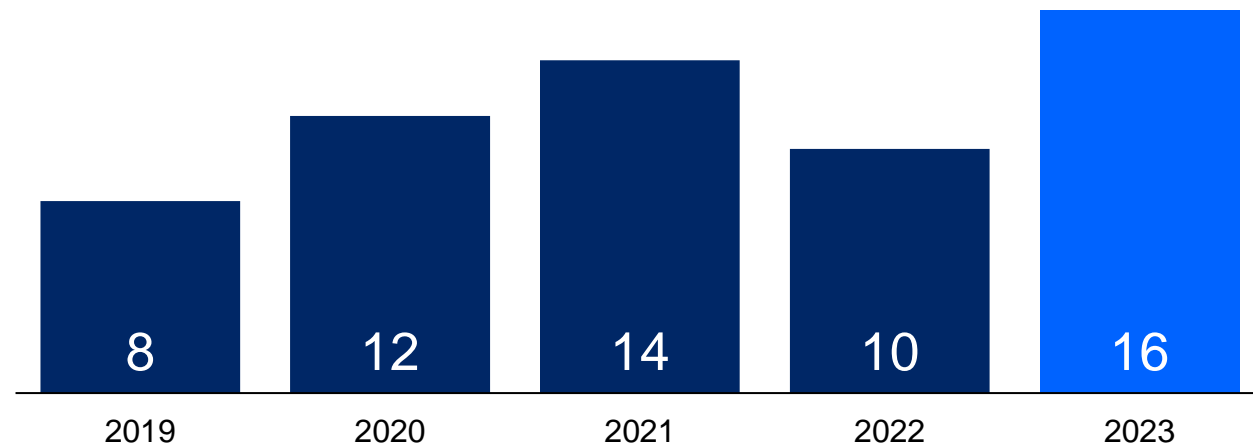
Infrastructure improves margin 21 quarters in a row



*R12 EBIT margin. BA Infrastructure without Road Services and adjusted for profit from divestment of Bergnäset

Earnings Per Share 16 SEK in 2023

SEK



Earnings per share

≥ 16.00

SEK 2023

Q4 2023 R12

16.11

SEK

Financial targets

Earnings per share

≥ 16.00

SEK 2023

2023

16.11

SEK

Net debt

< 2.5

x EBITDA

2023

0.98

x EBITDA

Dividend policy

$\approx 60\%$

of profit after tax

Proposal

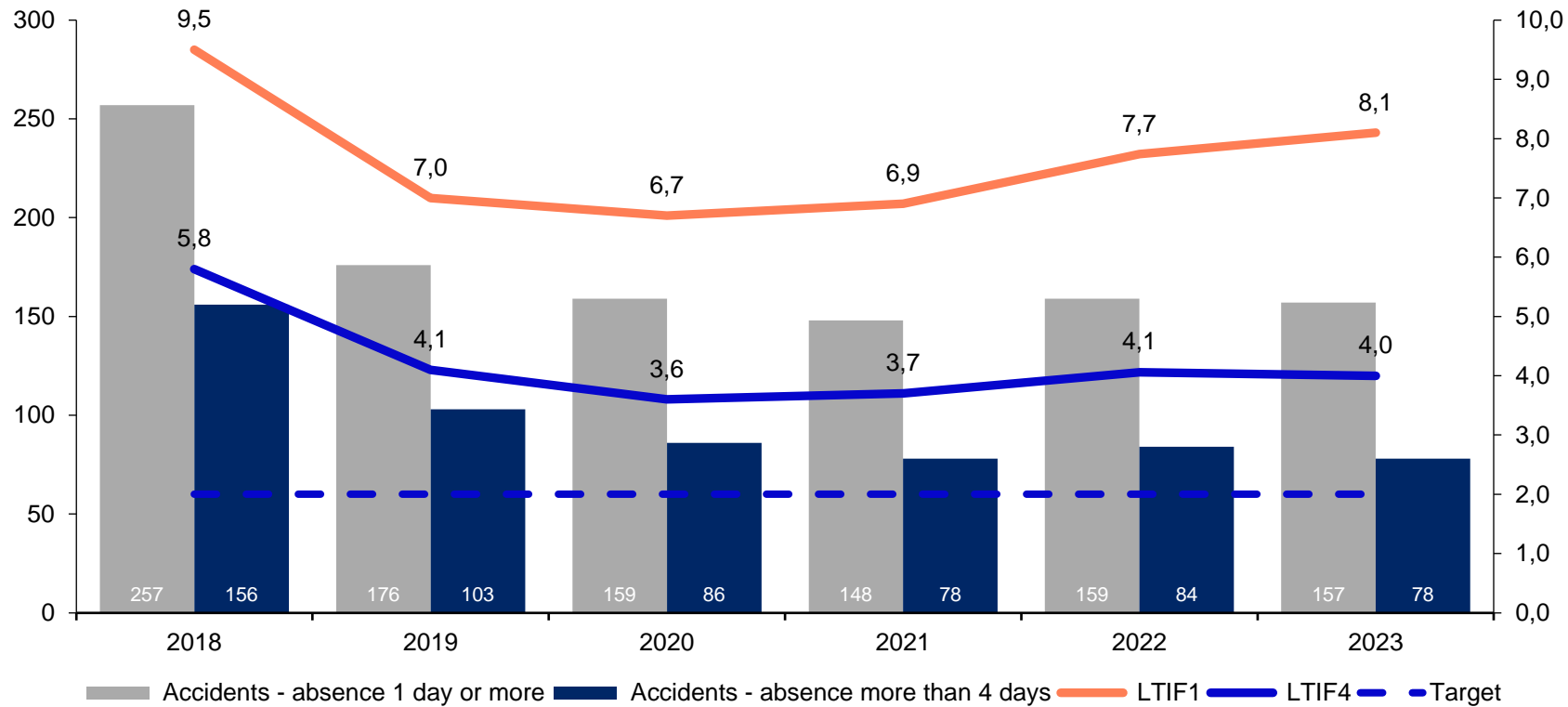
50% of profit after tax

8.00

SEK

Health & Safety target

Target for LTIF4 2026 is 2.0



*LTIF1 - Lost Time Injury Frequency - work related accidents with one day or more absence from ordinary duties per one million worked hours

**LTIF4 - Lost Time Injury Frequency - work related accidents with more than four days of absence from ordinary duties per one million worked hours

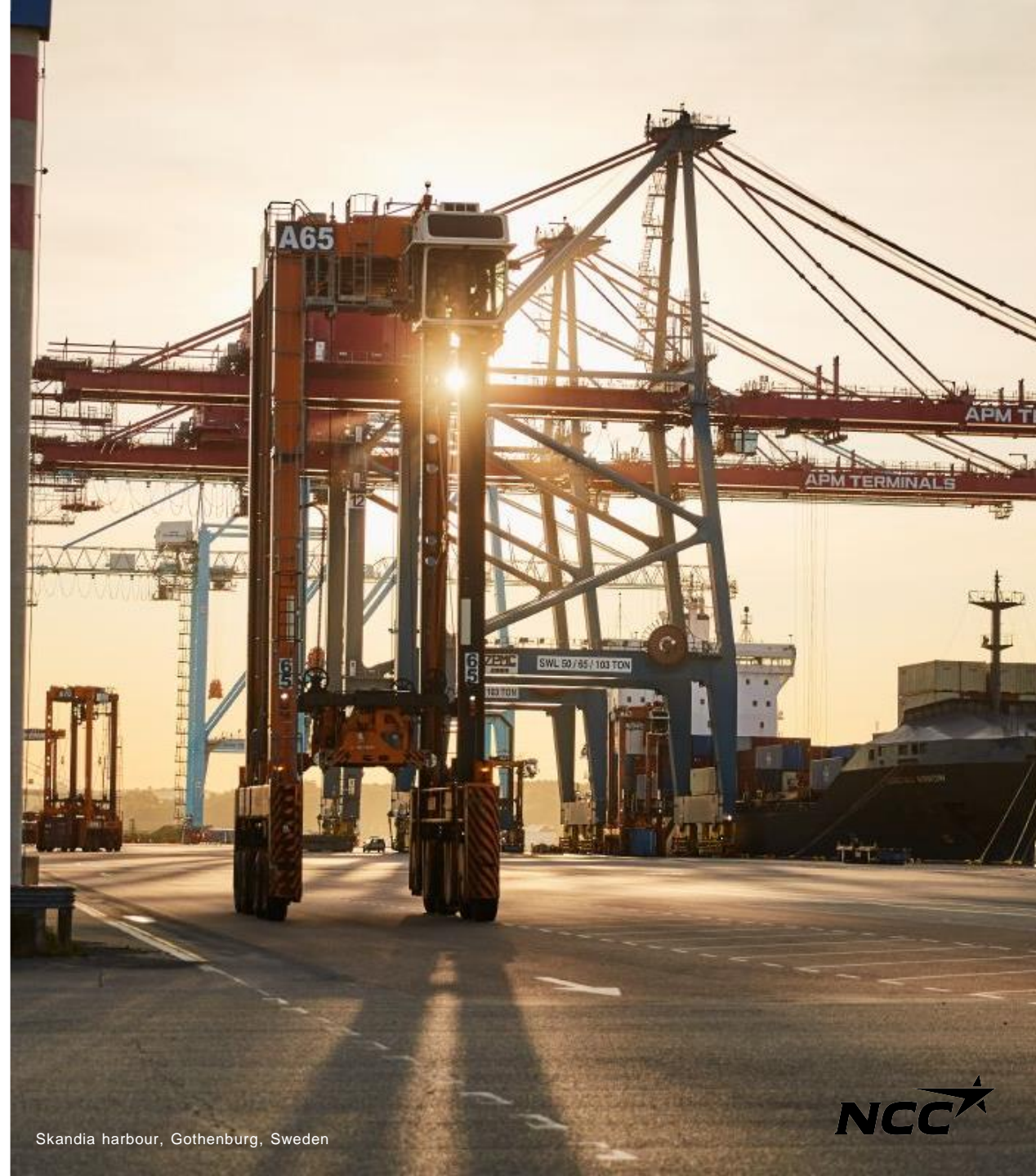
2022 refers to December 1st, 2021 – November 30th, 2022

NCC employees only



Market outlook

- Still uncertainty in economic outlook
- However, signs of more predictability regarding inflation, interest rates and priorities
- Office and residential market remains slow
- Property market difficult, low activity
- Strong market for infrastructure and public buildings and large industry development



Focus areas for NCC

- Diligent project selection
- Using our segment strengths
- Continued execution discipline
- Adapting resources where needed

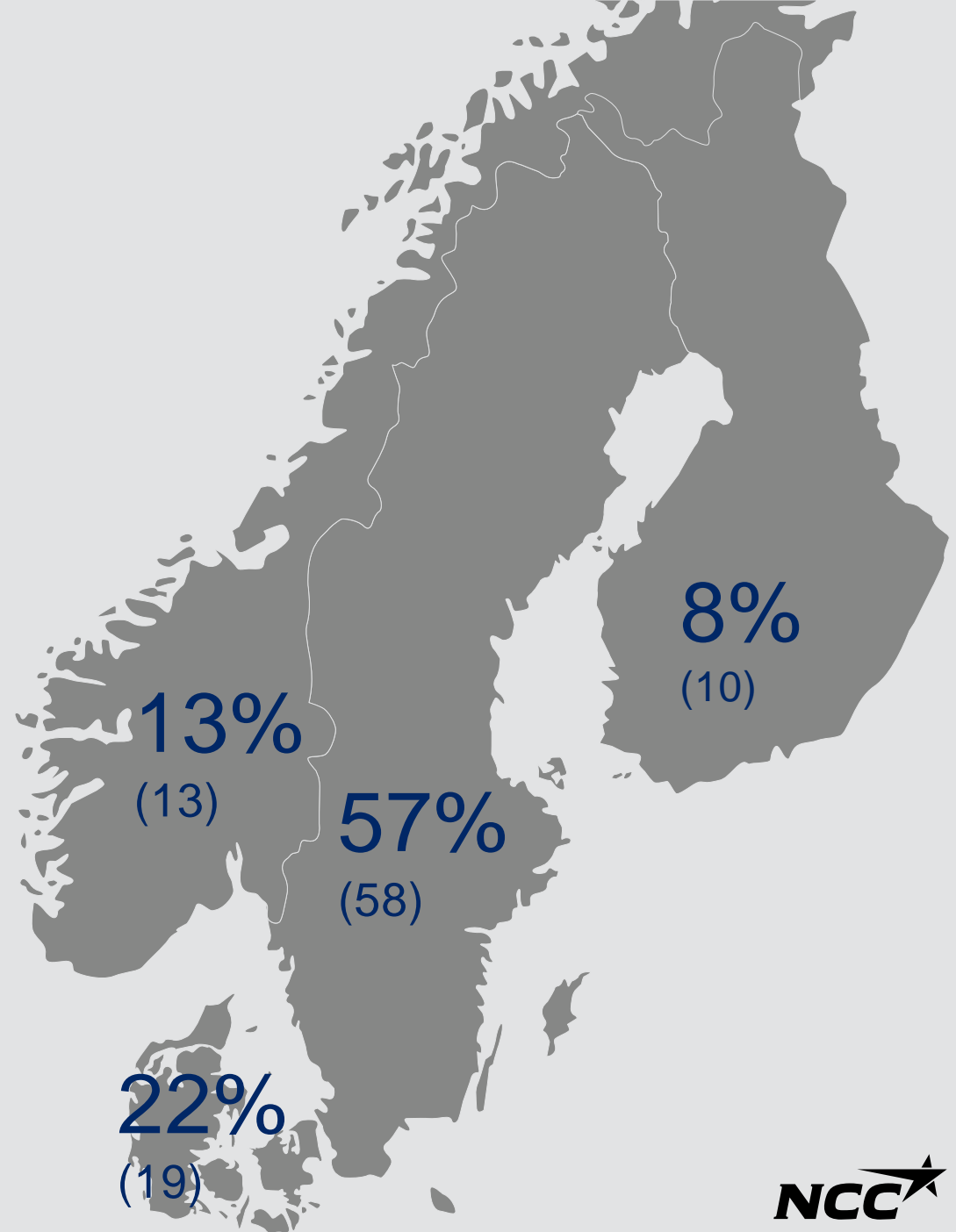




Sales SEK
57 Bn

New North Zealand hospital, Hillerød, Denmark

Employees
12,200

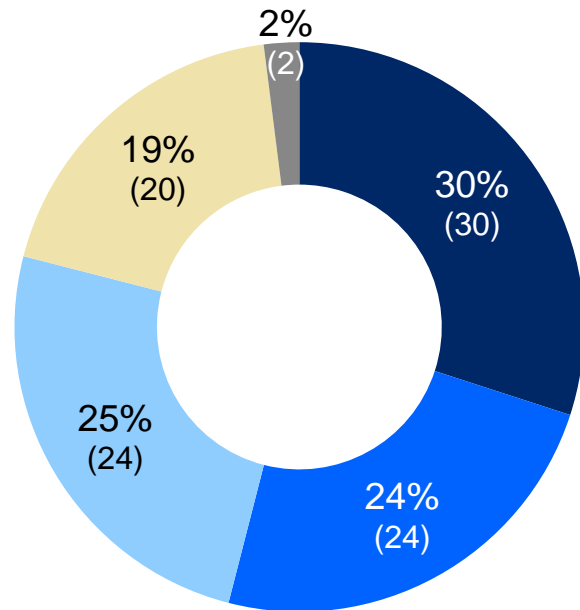


Net sales, 2023

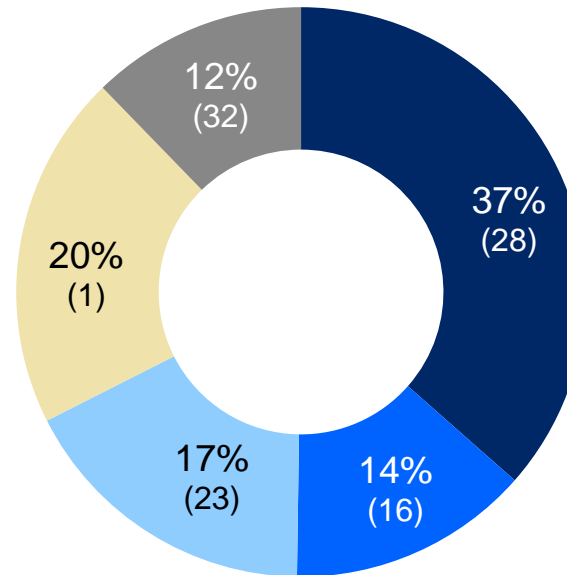


Business split, 2023

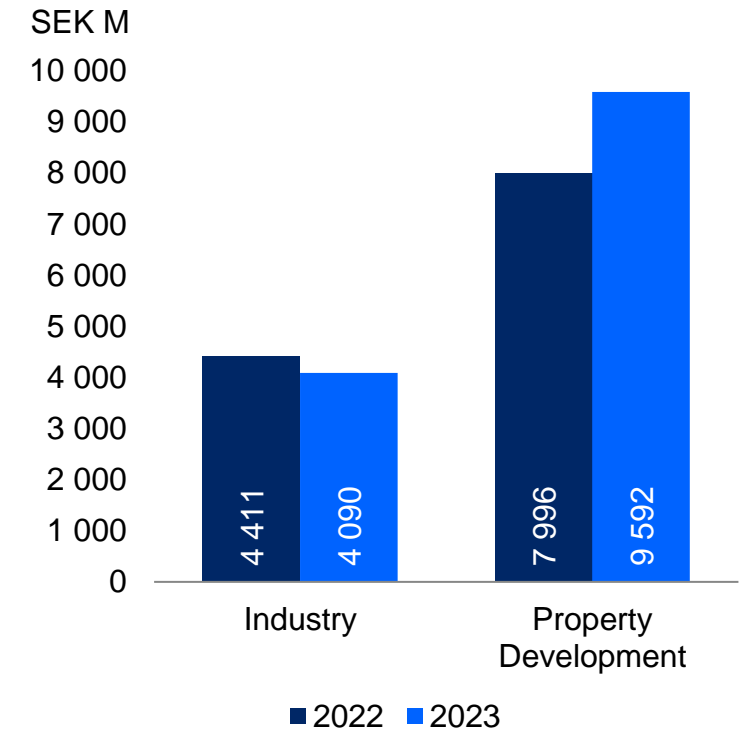
Net sales per business area



EBIT per business area



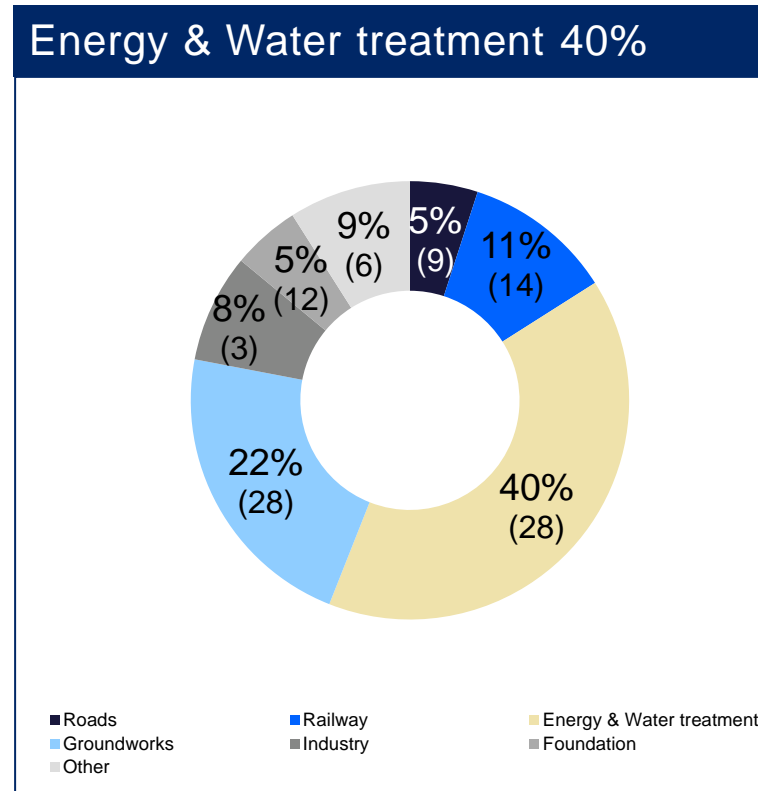
Operating Capital employed



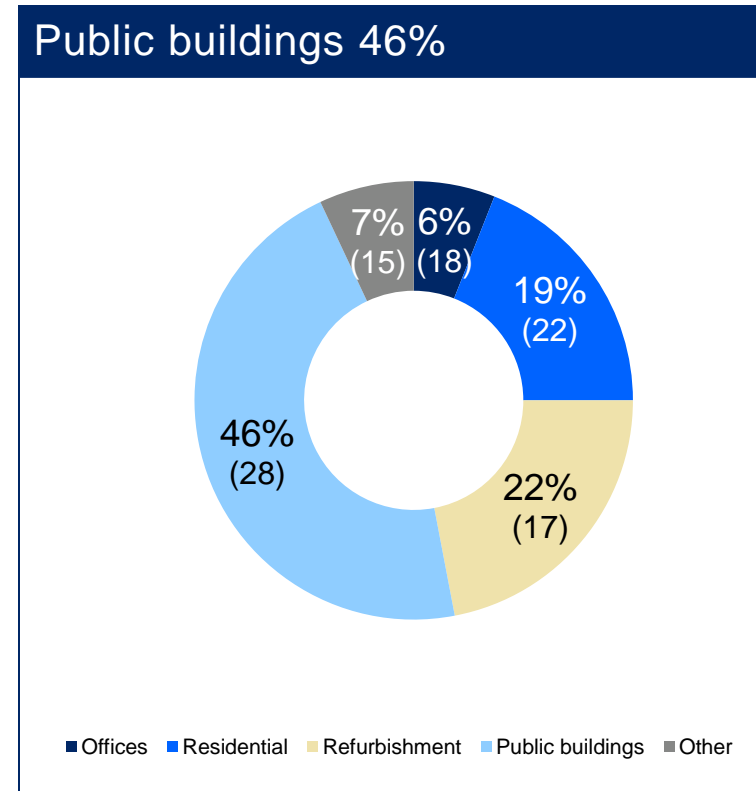
■ Infrastructure
 ■ Building Sweden
 ■ Building Nordics
 ■ Industry
 ■ Property Development

Segment split – orders received 2023

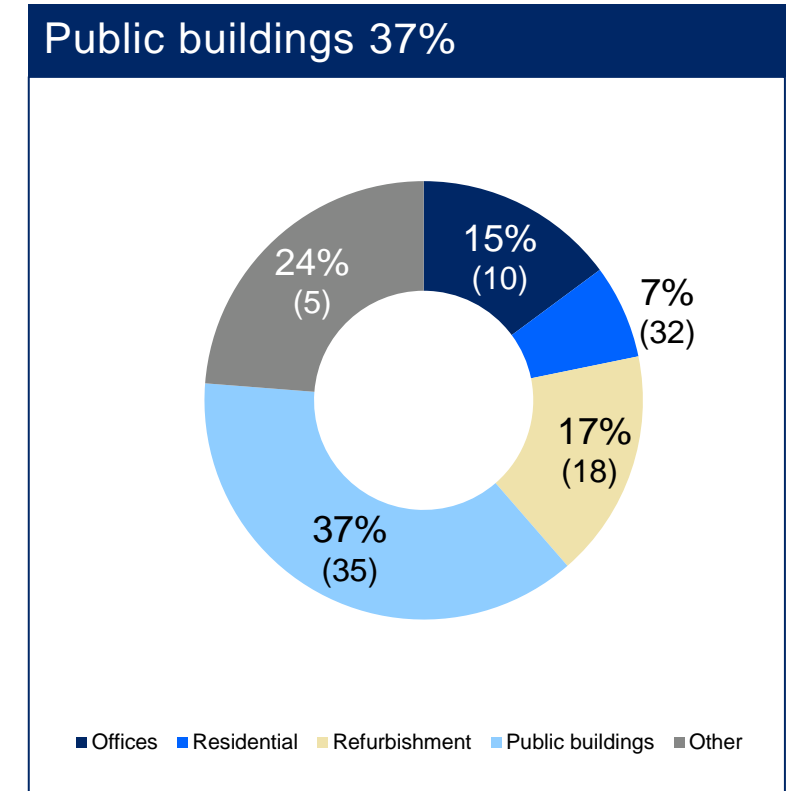
Infrastructure



Building Sweden

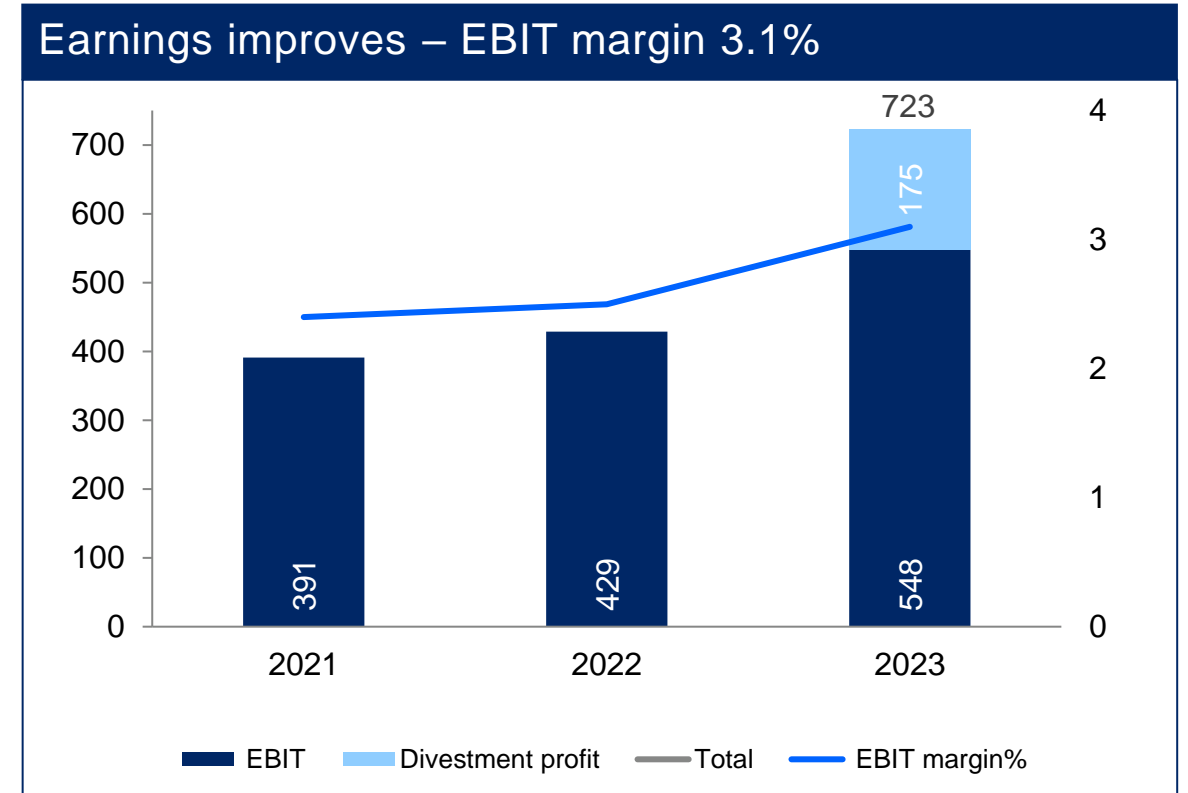
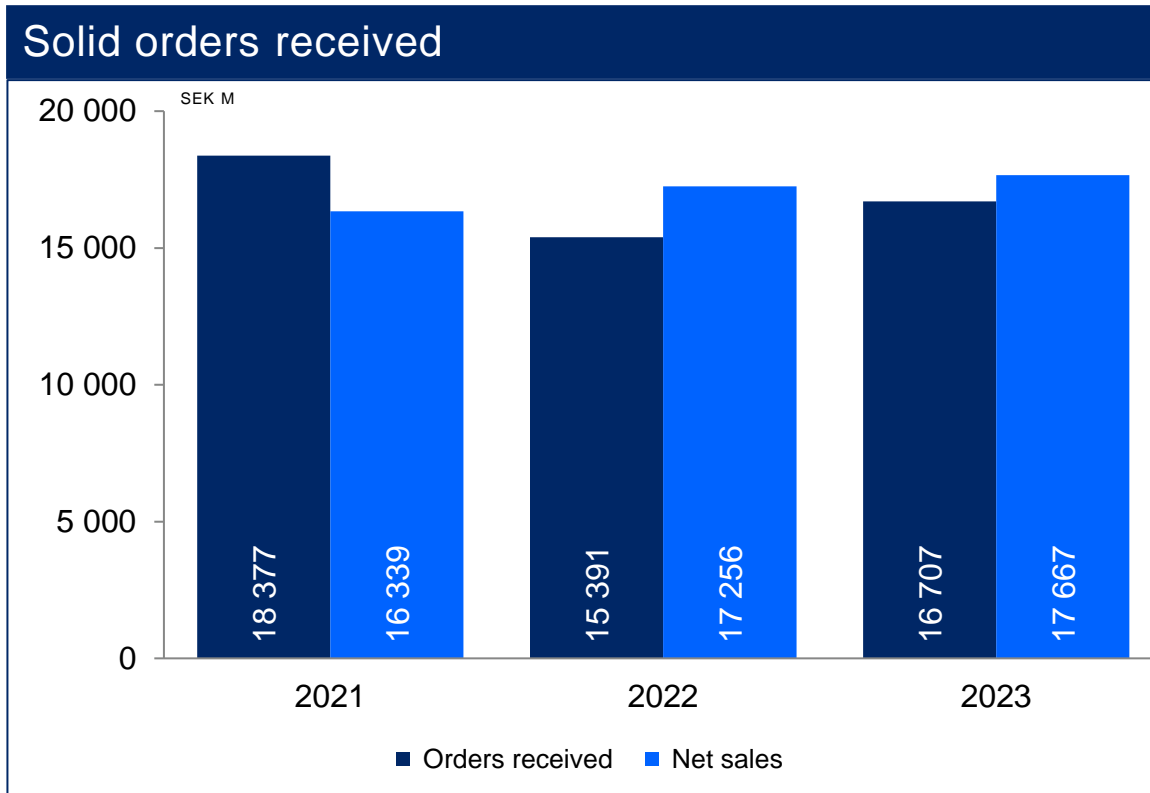


Building Nordics

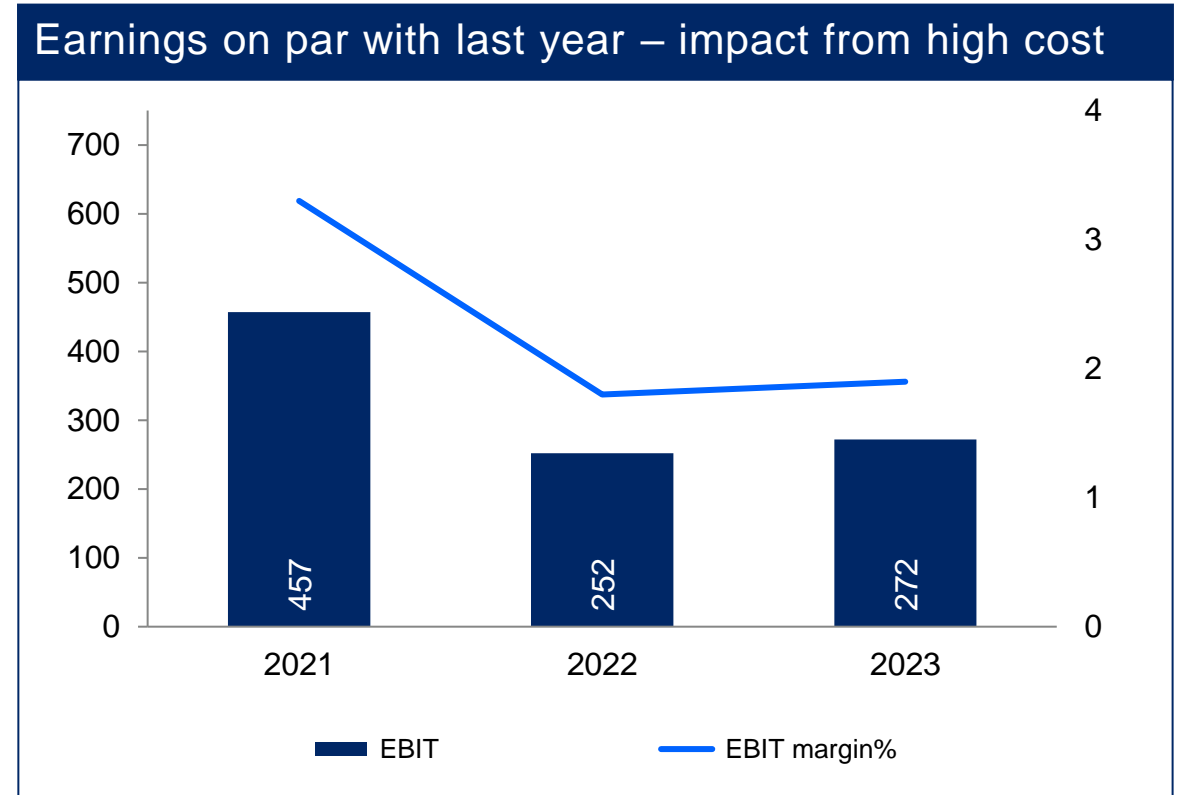
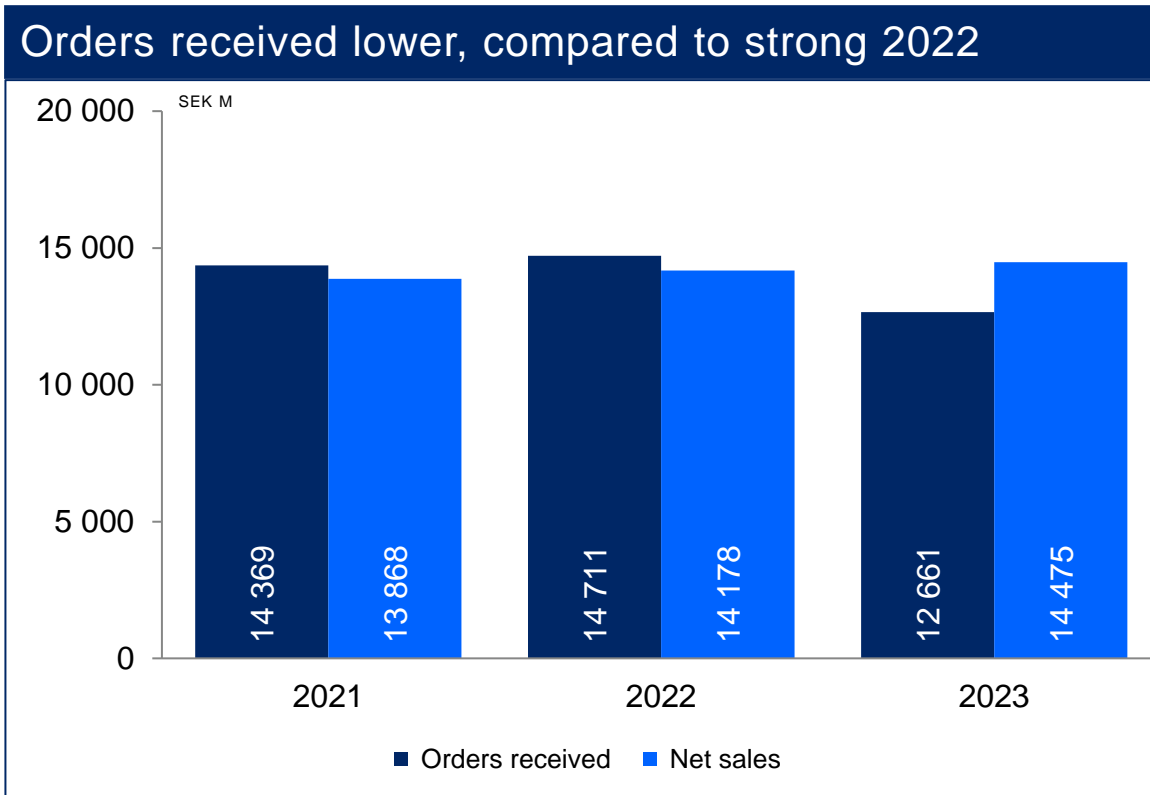


NCC Infrastructure

Share of net sales %

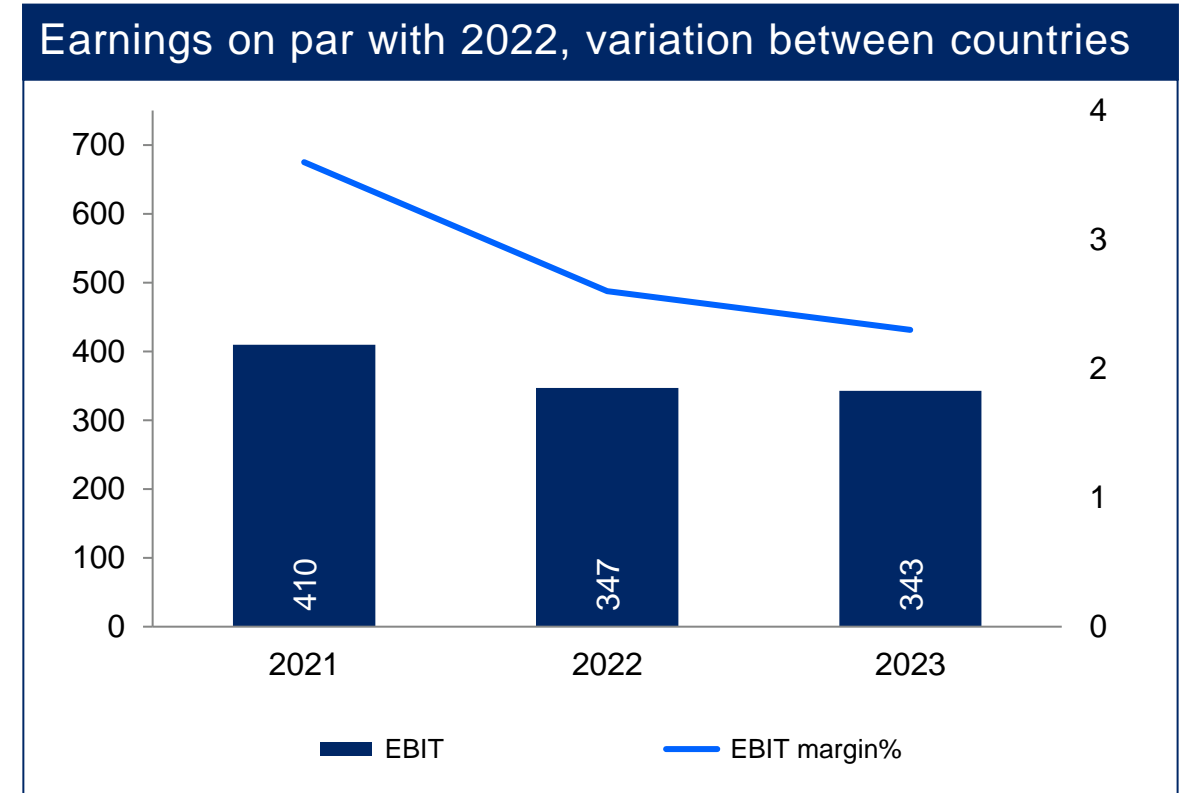
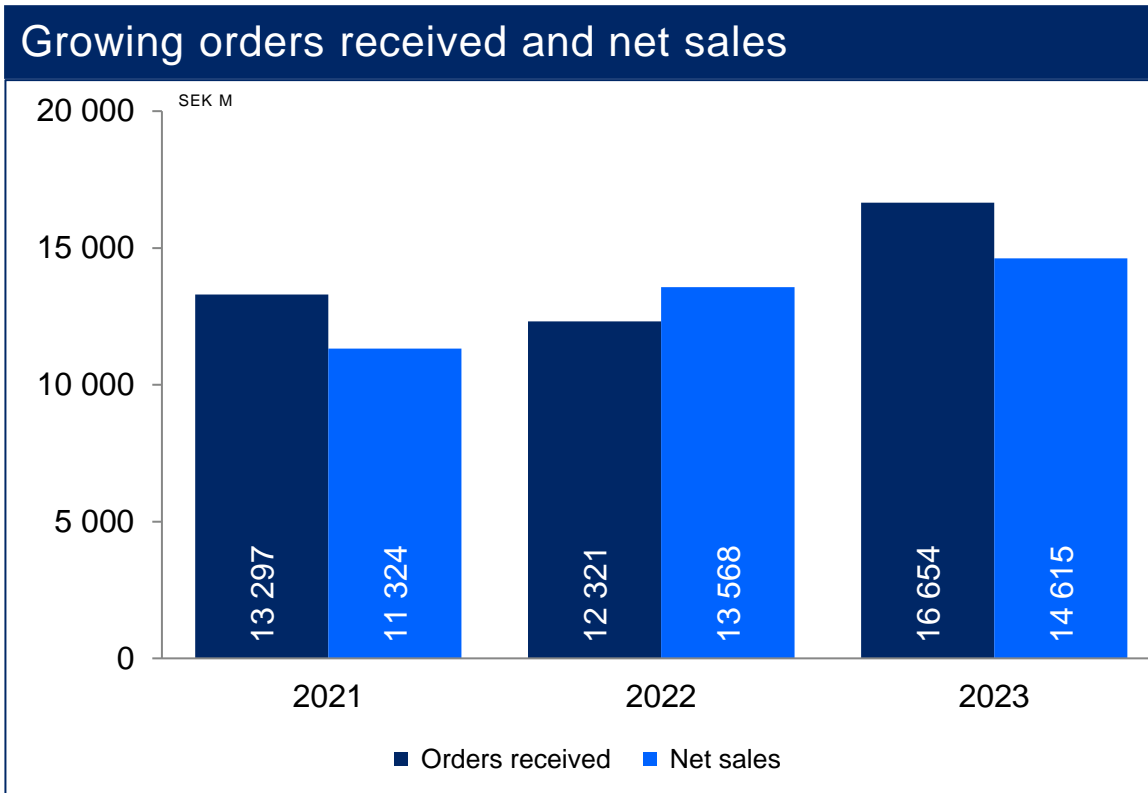


NCC Building Sweden



NCC Building Nordics

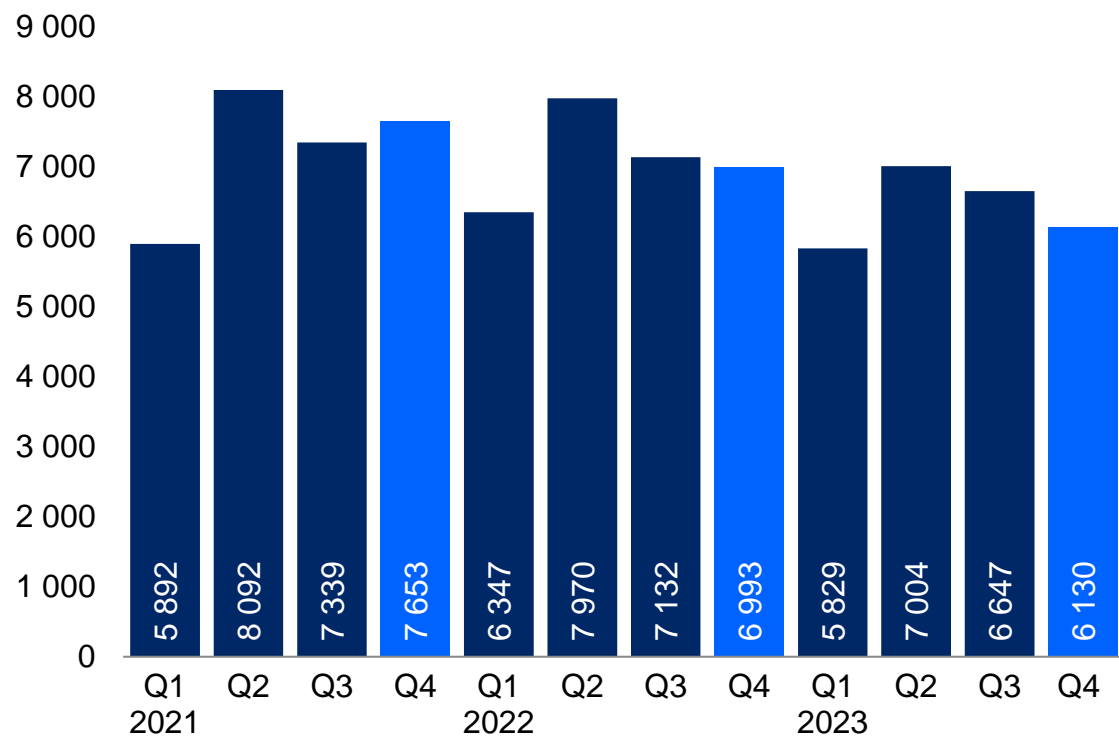
Share of net sales %



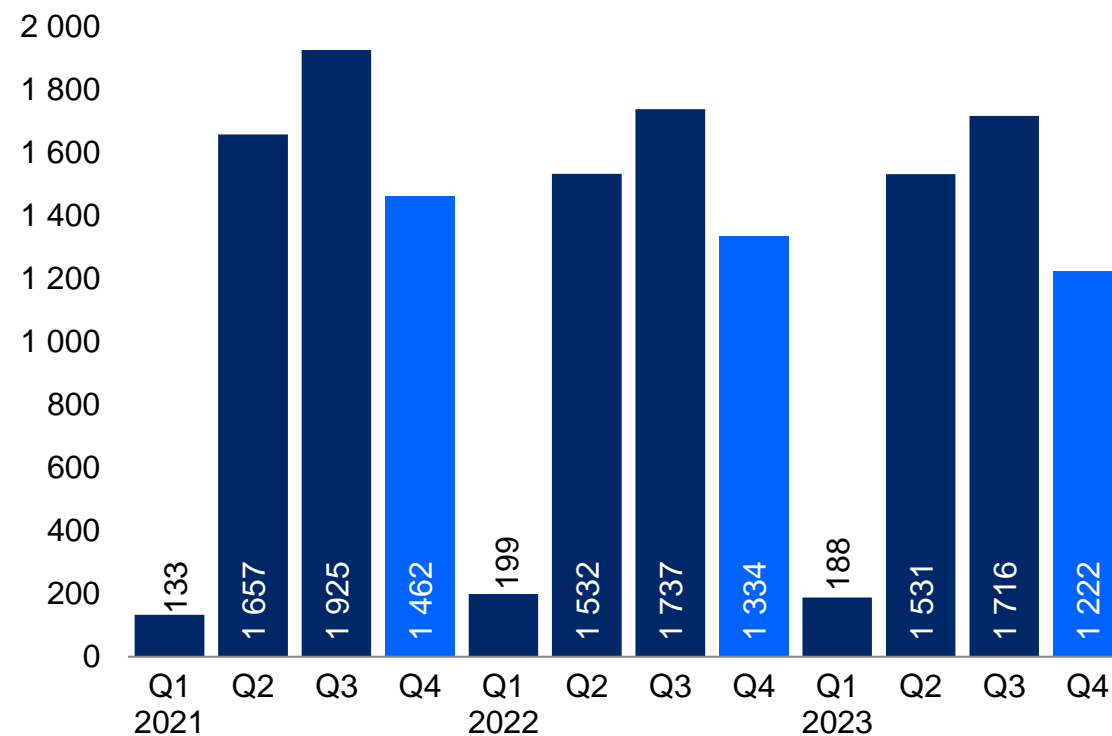
NCC Industry

Asphalt volumes impacted by early winter, stone volumes holds up well given the market

Stone material sold, thousands of tons



Asphalt sold, thousands of tons (excl Asphalt Finland)

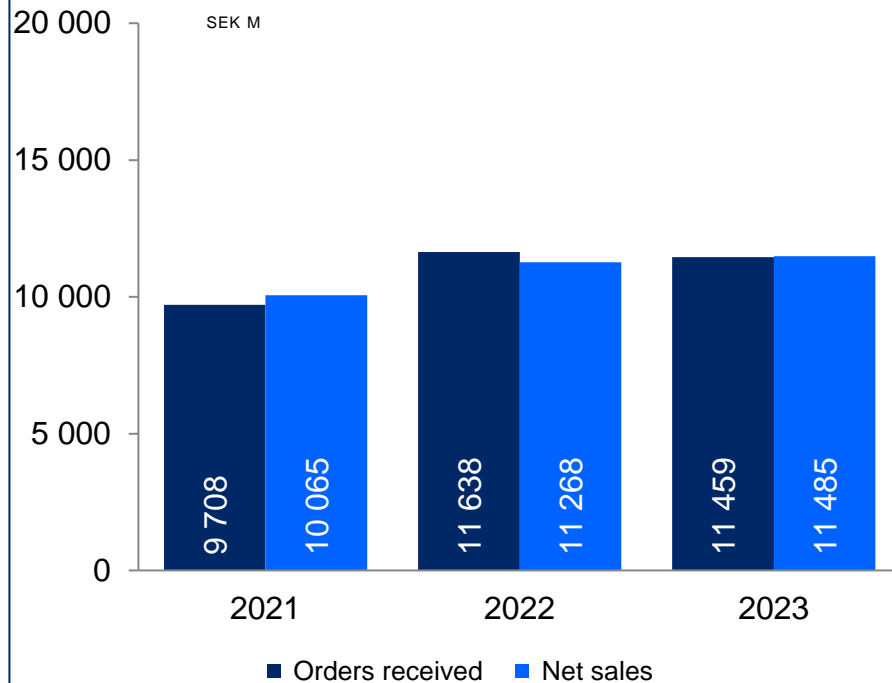


NCC Industry

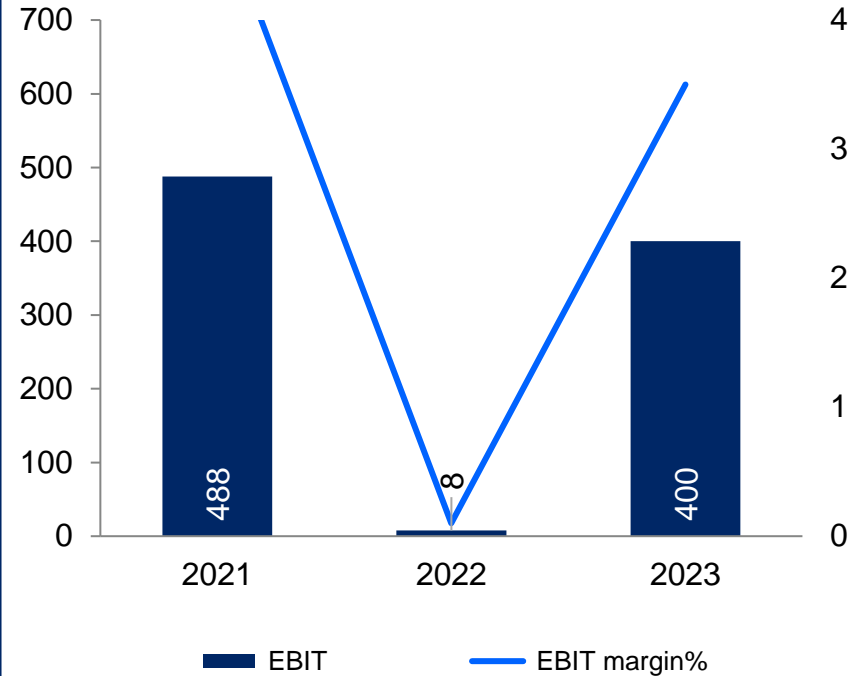
Share of net sales %



Good net sales in a market with high price pressure



Turnaround successful, earnings improved



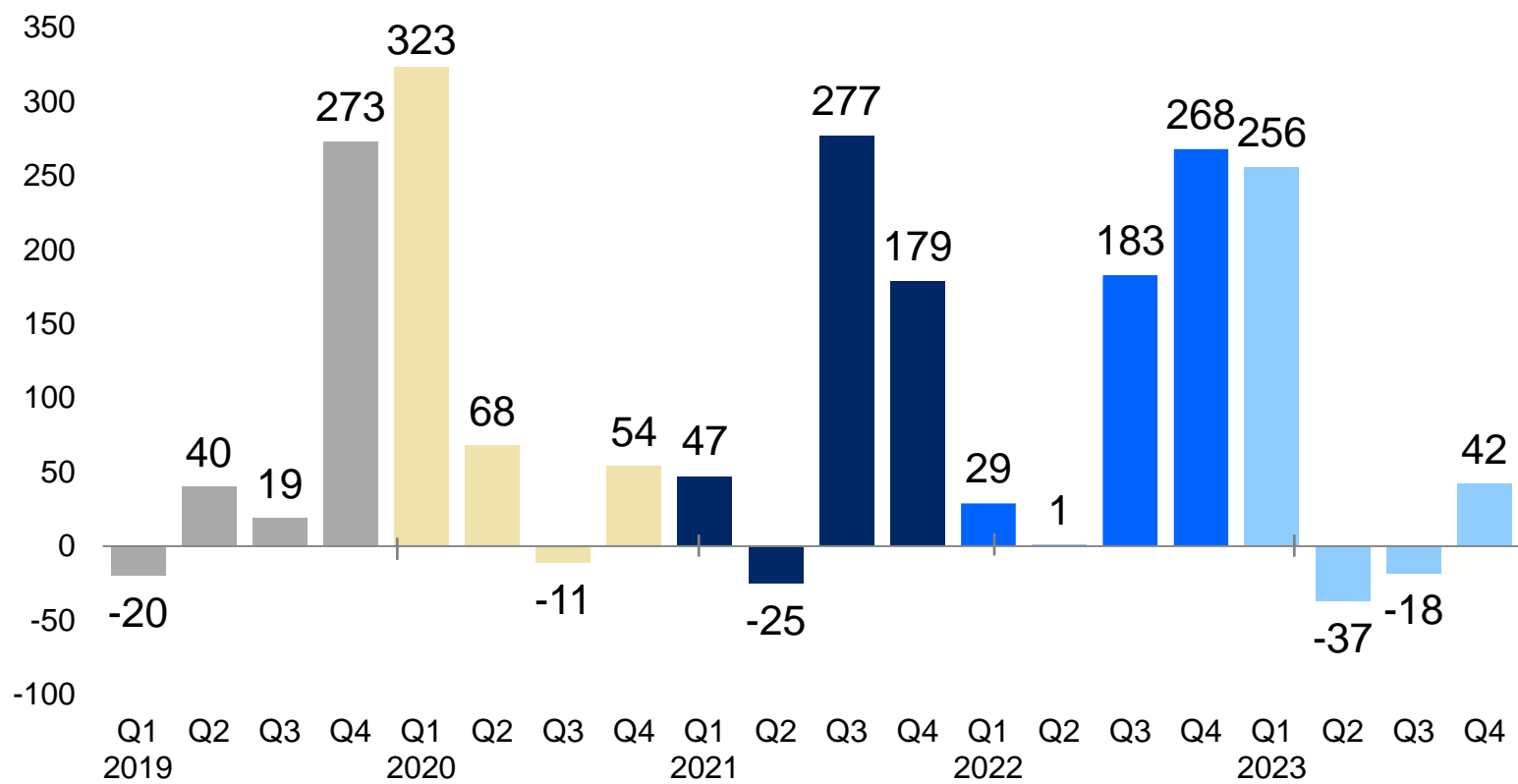
Operating capital employed, SEK M	4,090
ROCE, %	8,9



NCC Property Development

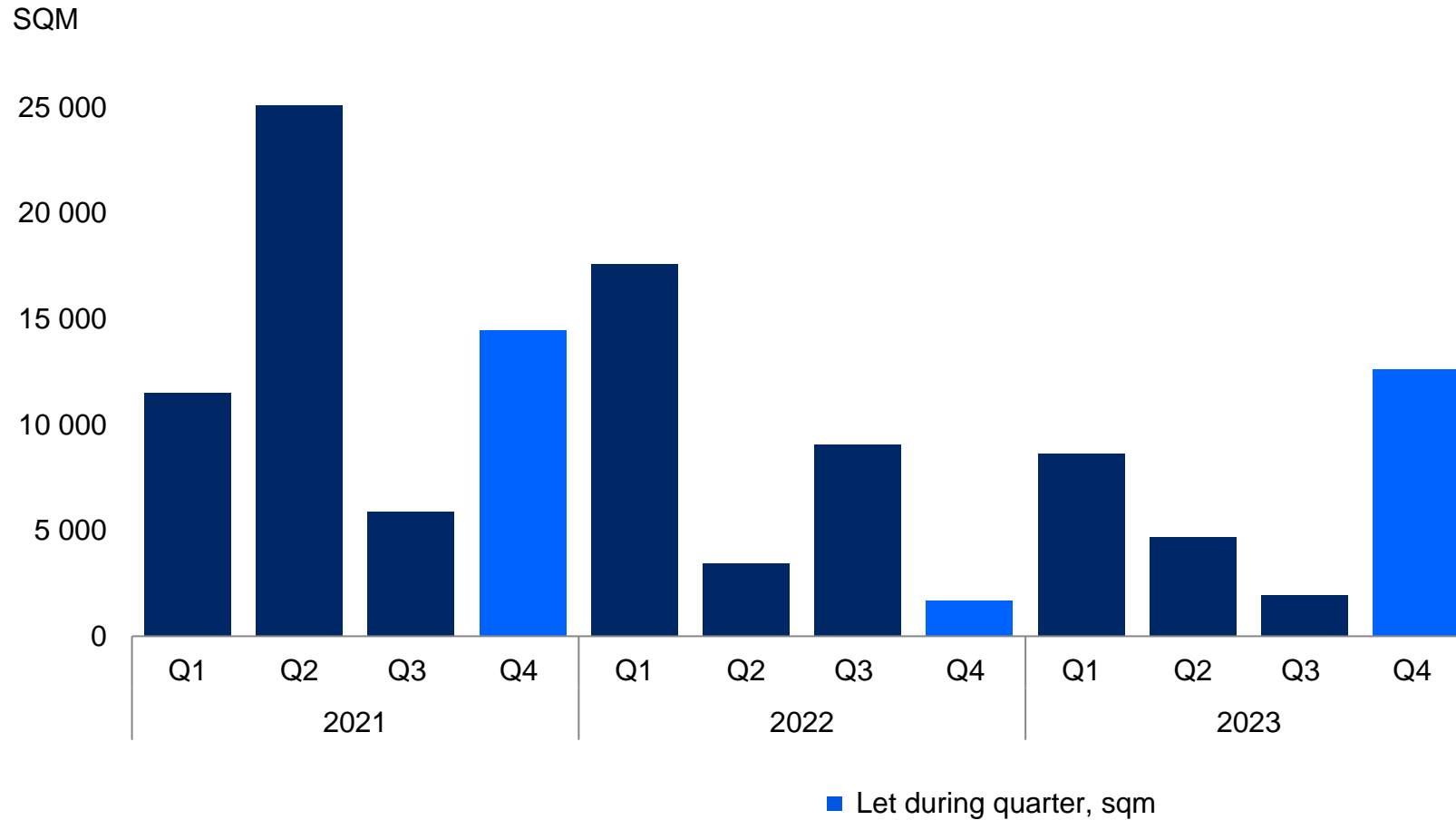
One property and a land sale recognized in profit 2023

EBIT, SEK M



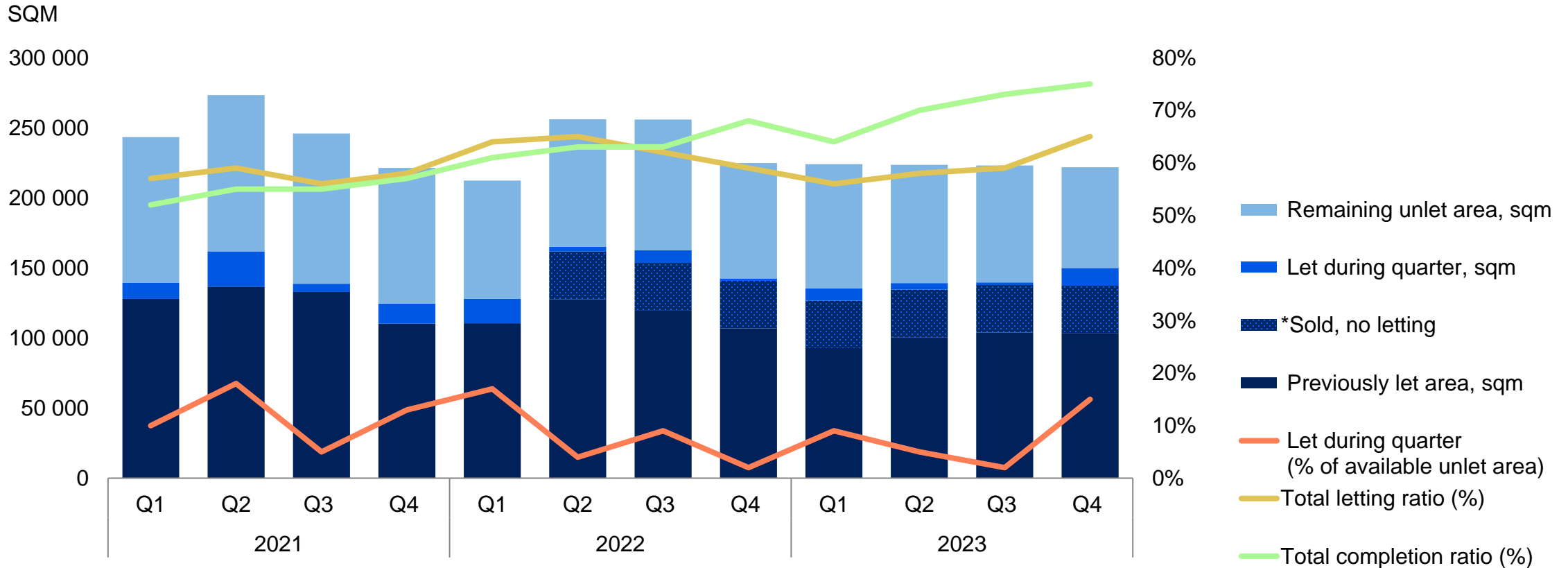
NCC Property Development

Good letting in the quarter



NCC Property Development

Increased letting ratio

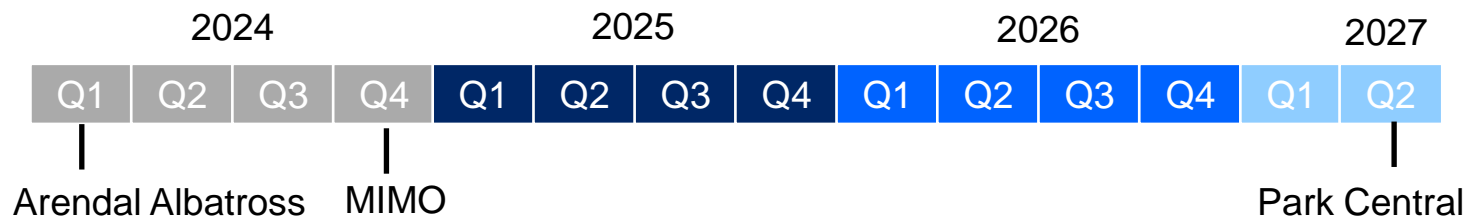


* Arenal Albatross has been sold, and the letting rate is 100 percent since the letting risk has passed to the buyer at the time of sale.

NCC Property Development

7 ongoing projects, 4 completed projects

Expected time of profit recognition for sold projects



Ongoing unsold projects

- We Land, Helsinki
- Flow Hyllie, Malmö
- Nova, Solna
- Habitat 7, Gothenburg

Completed unsold projects

- Bromma Blocks, Stockholm
- Brick Studios, Gothenburg
- Våguset, Gothenburg
- Kulma21, Helsinki

Operating capital employed, SEK M 9,592

ROCE, % 2,8

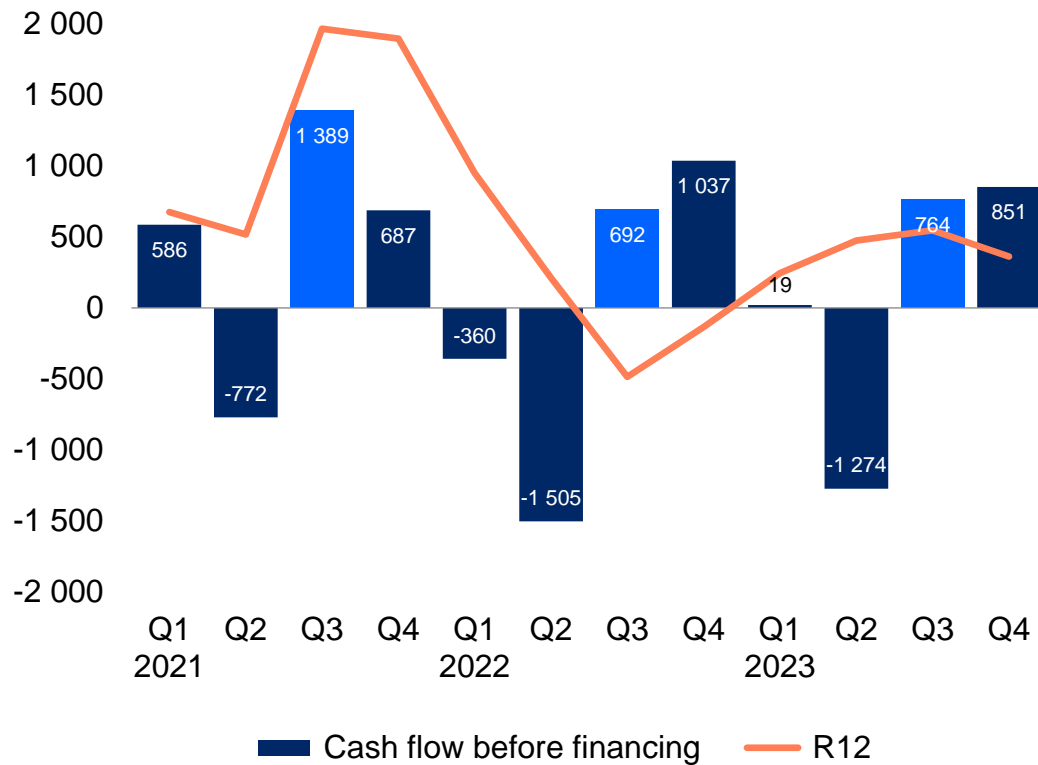
Earnings

SEK M	Q4		Jan-Dec	
	2023	2022	2023	2022
Earnings in segments (all BAs)	543	609	1,982	1,518
<i>NCC HQ and subsidiaries</i>	-139	-26	-310	-131
<i>Internal gains</i>	-31	-24	-18	-44
<i>Other group adjustments</i>	-14	-15	149	15
Other & Eliminations total	-184	-65	-179	-161
EBIT	358	544	1,802	1,358
Financial items	-4	-24	1	-59
EBT	354	520	1,803	1,299
Tax	38	-113	-230	-230
Profit for the period	392	407	1,573	1,069
Earnings per Share	4.02	4.13	16.11	10.29



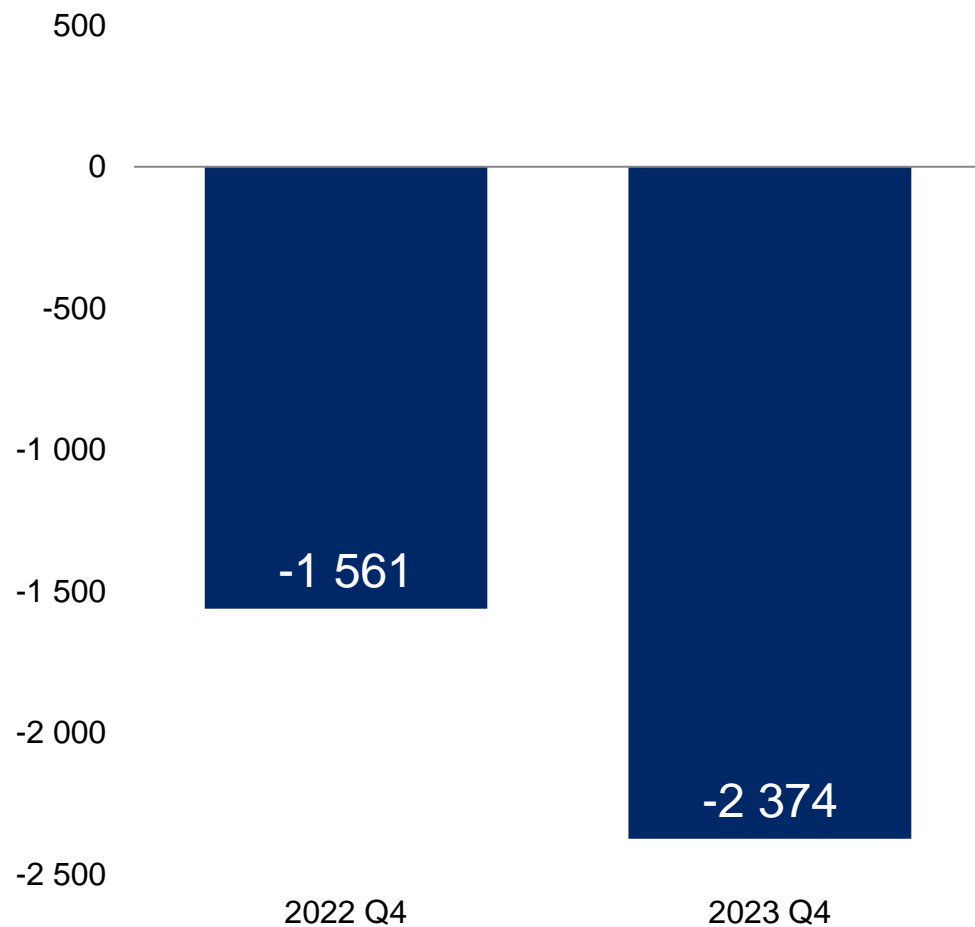
Cash flow

SEK M



SEK M	Q4		Jan-Dec	
	2023	2022	2023	2022
From operating activities	599	690	2,122	1,997
From property projects	-390	-392	-1,684	-1,518
Other working capital	853	1,051	369	-213
Investing activities	-211	-312	-446	-401
Cash flow before financing	851	1,037	361	-136

Corporate net debt Dec 31, 2023



Net debt* / EBITDA

Target	< 2.5x
Dec 31, 2023	0.98x

*Corporate net debt excluding pension liabilities and leasing liabilities

Annual General Meeting

- April 9, 2024
- At Space conference center in Stockholm
- More information will be published no later than four weeks ahead of the AGM
- The annual report published at the latest on March 19, 2024



Summary

- Increased earnings - EPS target SEK 16 reached
- Dividend proposal of SEK 8.00 per share
- Strong orders received
- Mixed picture with strong parts and more challenging parts
- Property market development decisive
- Continued significant uncertainty about impact from current economic climate – residential and commercial properties most exposed





Contact information

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ncc.com/Investor-relations

For definitions and details, please see the quarterly report

