

	Sweden				Denmark				Finland				Baltic region			
	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Building rights, end of period	9 400	11 200	9 400	11 200	600	900	600	900	8 900	9 700	8 900	9 700	2 000	2 200	2 000	2 200
Of which development rights on options	2 200	3 200	2 200	3 200	0	0	0	0	5 500	6 600	5 500	6 600	0	0	0	0
<b>Housing development to private customers</b>																
Housing starts, during the period	401	306	1 221	681	12	60	196	263	30	257	458	656	0	0	188	137
Housing units sold, during the period	473	297	1 238	854	57	78	270	269	195	243	638	719	55	51	201	176
Housing units under construction, end of period	1 757	1 154	1 757	1 154	246	346	246	346	458	656	458	656	147	123	147	123
Sales rate units under construction, end of period %	69	56	69	56	70	63	70	63	57	36	57	36	20	13	20	13
Completion rate units under construction, end of period %	39	41	39	41	50	55	50	55	58	42	58	42	46	62	46	62
Profit-recognized housing units, during the period	147	267	696	713	125	21	305	92	360	388	601	859	103	45	193	165
Completed, not profit recognized housing units, end of period <sup>1)</sup>	76	154	76	154	15	24	15	24	158	103	158	103	13	42	13	42
Housing units for sale (ongoing and completed), at end of period	609	626	609	626	74	148	74	148	342	522	342	522	126	139	126	139
<b>Housing development to the investor market</b>																
Housing starts, during the period	300	-6	300	288	0	0	0	0	273	183	651	447	0	0	0	0
Housing units sold, during the period	300	28	327	322	0	0	0	0	273	183	651	447	0	0	0	0
Housing units under construction, end of period <sup>2)</sup>	288	315	288	315	0	0	0	0	767	636	767	636	0	0	0	0
Sales rate units under construction, end of period %	100	91	100	91	0	0	0	0	100	100	100	100	0	0	0	0
Completion rate units under construction, end of period %	54	17	54	17	0	0	0	0	98	51	98	51	0	0	0	0
Profit-recognized housing units, during the period	300	34	327	58	0	0	0	0	273	183	651	447	0	0	0	0
Completed, not profit recognized housing units, end of period <sup>3)</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	St. Petersburg				Norway				Germany				Group			
	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013	Oct.-Dec. 2014	Oct.-Dec. 2013	Jan.-Dec. 2014	Jan.-Dec. 2013
Building rights, end of period	4 700	3 900	4 700	3 900	1 400	1 900	1 400	1 900	4 300	3 400	4 300	3 400	31 300	33 200	31 300	33 200
Of which development rights not in the balance sheet	0	0	0	0	400	500	400	500	1 700	2 900	1 700	2 900	9 800	13 200	9 800	13 200
<b>Housing development to private customers</b>																
Housing starts, during the period	267	295	1 181	935	145	0	145	25	411	161	1 114	1 018	1 266	1 079	4 503	3 715
Housing units sold, during the period	284	219	1 133	782	50	10	69	67	365	214	1 026	880	1 479	1 112	4 575	3 747
Housing units under construction, end of period	2 116	1 586	2 116	1 586	233	192	233	192	995	774	995	774	5 952	4 831	5 952	4 831
Sales rate units under construction, end of period %	53	41	53	41	31	52	31	52	57	54	57	54	58	47	58	47
Completion rate units under construction, end of period %	48	49	48	49	52	77	52	77	44	55	44	55	45	49	45	49
Profit-recognized housing units, during the period	477	228	902	306	10	9	88	102	506	496	876	714	1 728	1 454	3 661	2 951
Completed, not profit recognized housing units, end of period <sup>1)</sup>	105	356	105	356	25	9	25	9	46	29	46	29	438	717	438	717
Housing units for sale (ongoing and completed), at end of period	1 014	966	1 014	966	176	100	176	100	471	383	471	383	2 812	2 884	2 812	2 884
<b>Housing development to the investor market</b>																
Housing starts, during the period	0	0	74	0	0	0	39	0	201	70	381	360	774	247	1 445	1 095
Housing units sold, during the period	0	0	74	0	0	0	39	0	201	70	381	360	774	281	1 472	1 129
Housing units under construction, end of period <sup>2)</sup>	74	0	74	0	0	0	0	0	606	601	606	601	1 735	1 552	1 735	1 552
Sales rate units under construction, end of period %	100	0	100	0	0	0	0	0	100	100	100	100	100	98	100	98
Completion rate units under construction, end of period %	18	0	18	0	0	0	0	0	35	34	35	34	65	38	65	38
Profit-recognized housing units, during the period	0	0	0	7	0	0	39	0	135	294	376	391	708	511	1 393	903
Completed, not profit recognized housing units, end of period <sup>3)</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

1) Of the completed, not profit recognized housing units by the end of the period 124 (375) where sold.

2) Of the total number of housing units under construction to the investor market, 1,735 (1,552), 767 (636) has already been profit-recognized and 968 (916) remains to be profit-recognized.