


Norway



Peter Wågström
May 29, 2013

E6 Løsmassetunnel, Trondheim

- 
- A photograph showing a large crowd of people participating in a parade. Many individuals are holding Norwegian flags (red, white, and blue). The parade is taking place on a city street with buildings and trees in the background. A purple text box is overlaid on the right side of the image.
- Fragmented market
 - Large construction market
 - Controlled growth with profitability
 - All business areas must contribute

Growth in Norway

NCC Norway 2012

- Net sales SEK 8,590 M
- Operating profit SEK 147 M
- Capital employed SEK 3,590 M
- Number of employees 2,090



Industrial

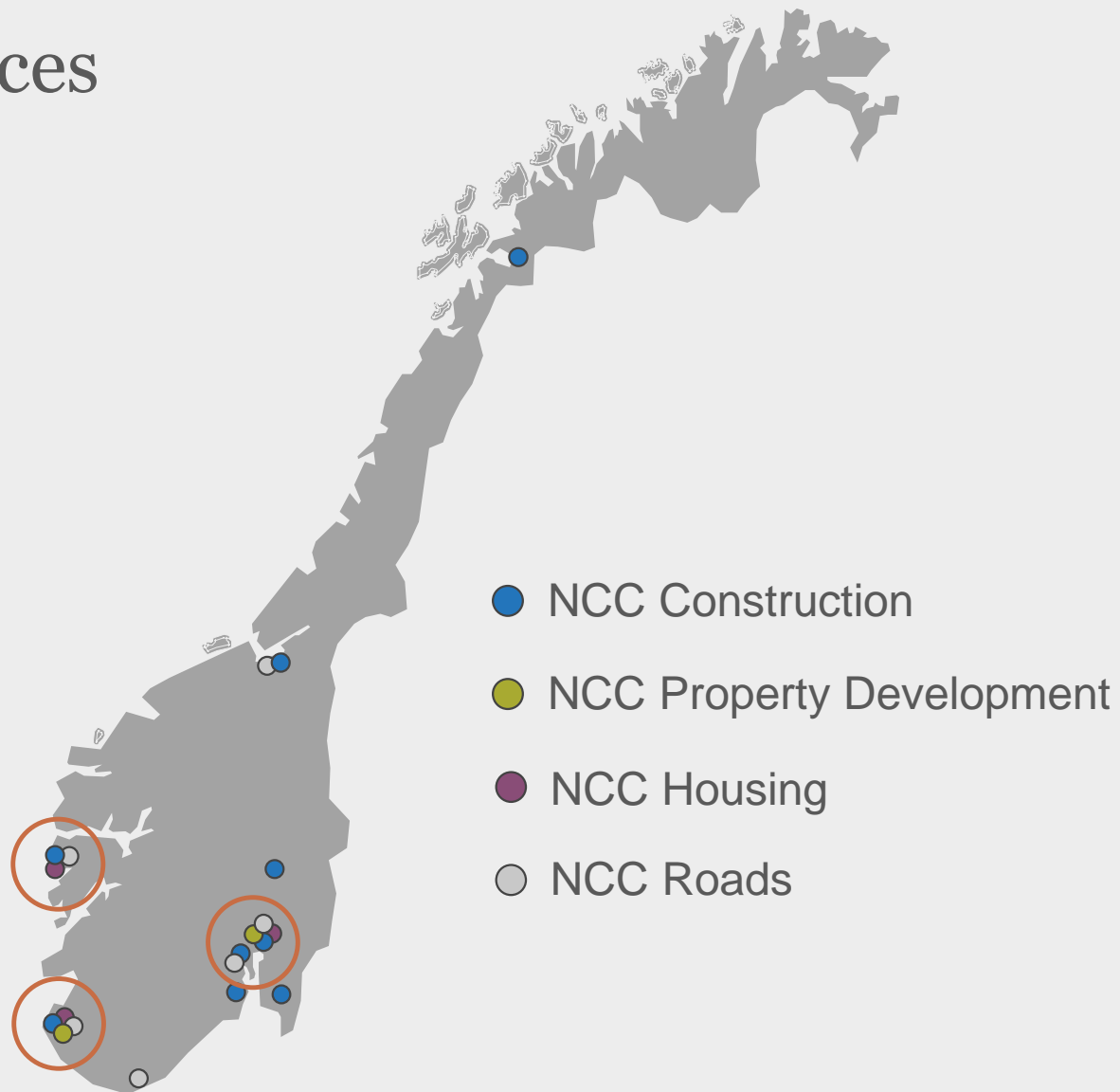


Construction and civil engineering



Development

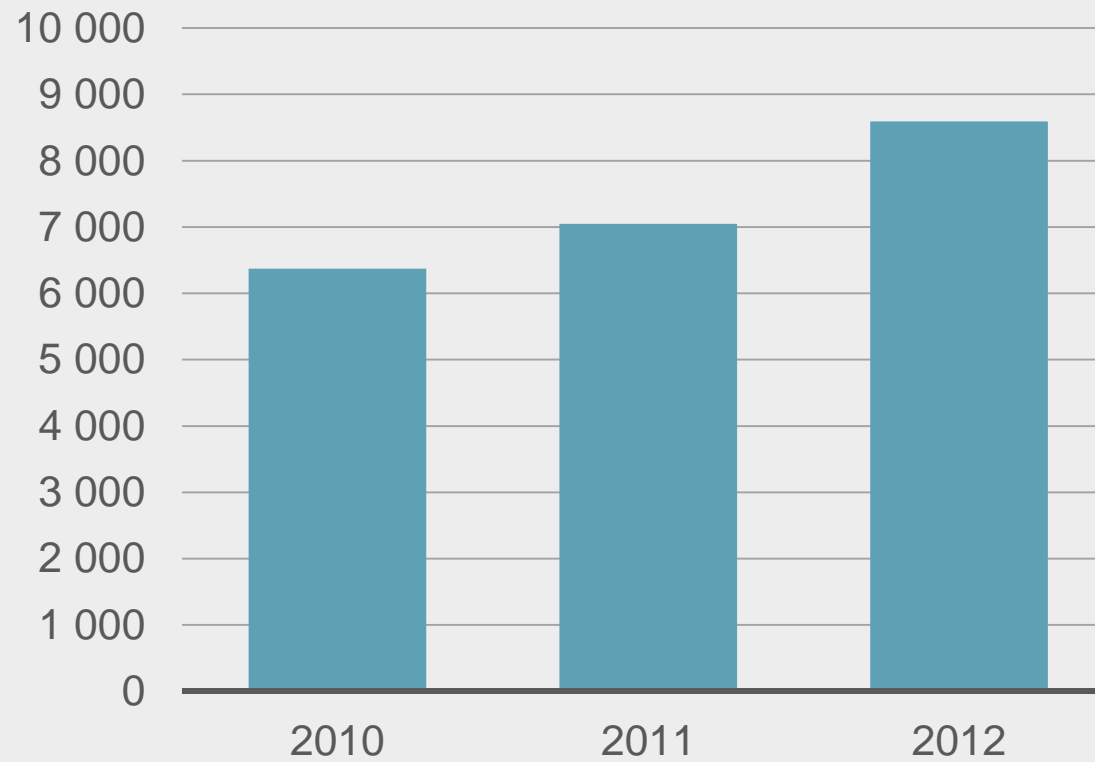
Our offices



Higher sales

NCC in Norway

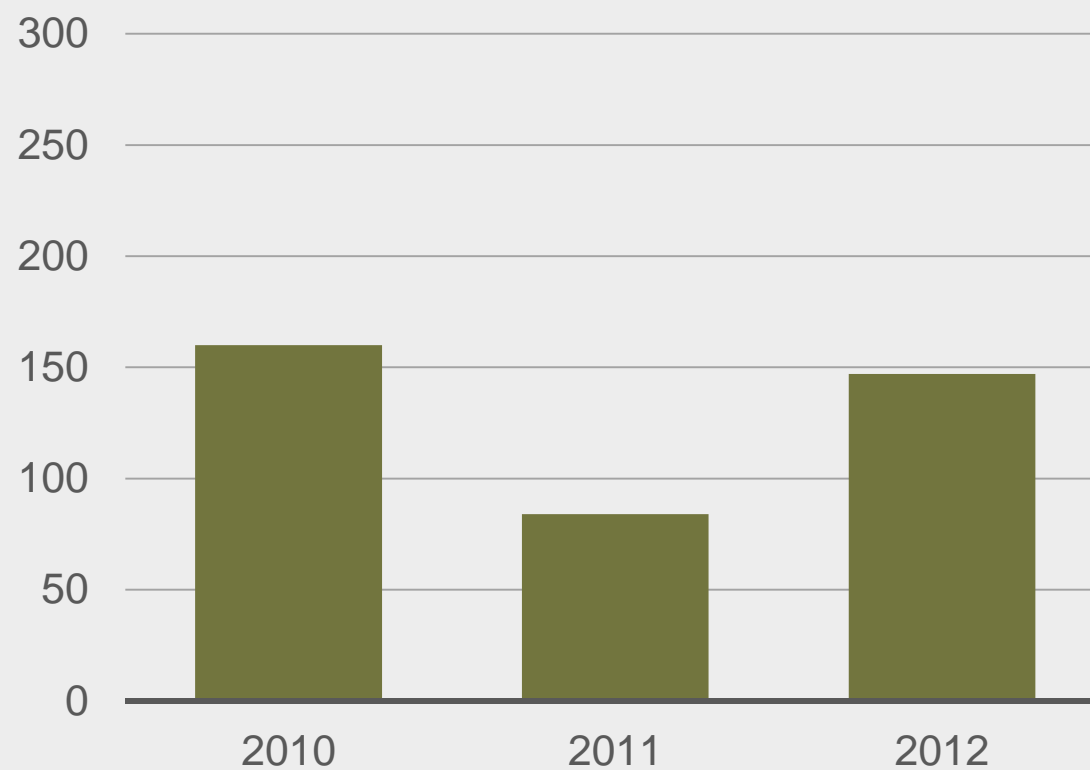
Sales, SEK M



Weak earnings trend

NCC in Norway

Operating profit, SEK M

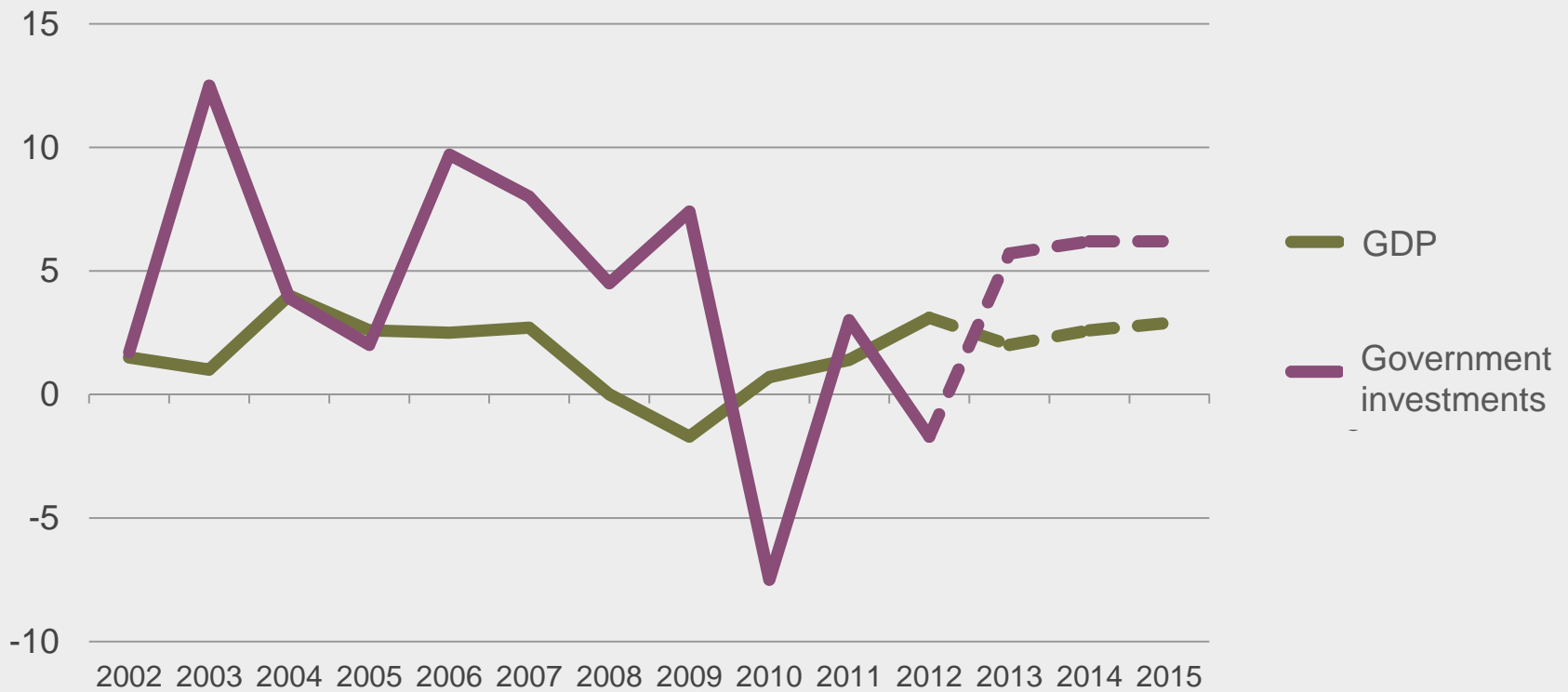


Construction and civil engineering market in Norway

NCC Construction Norway

GDP growth in Norway

% change compared with preceding year



Nasjonale transportkorridorer

SØR-NORGE

NORD-NORGE

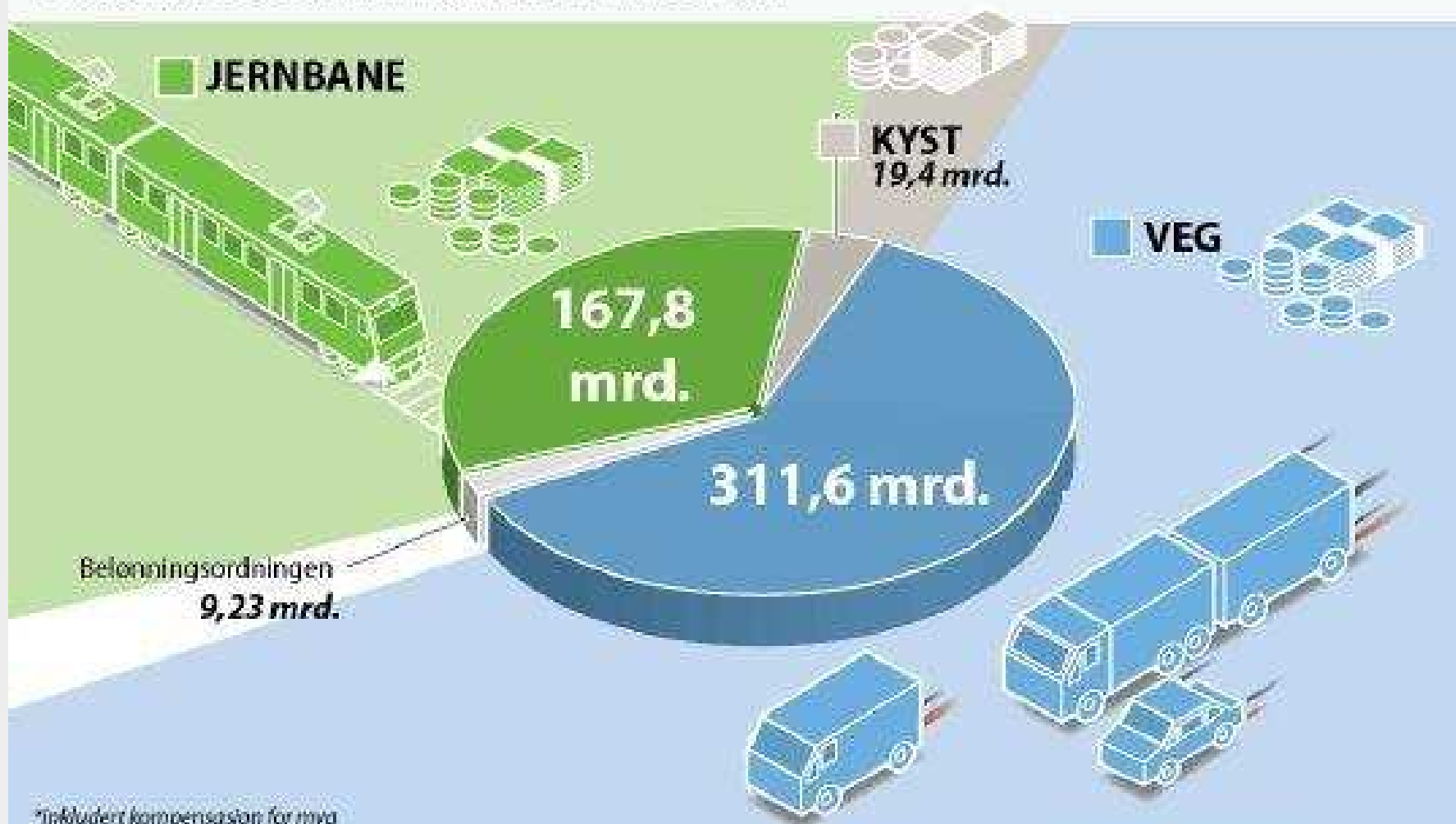


De åtte korridorene

- 1. Oslo – Svinesund/Kornsjø
- 2. Oslo – Brje/Magnor
- 3. Oslo – Grenland – Kristiansand – Stavanger
- 4. Stavanger – Bergen – Ålesund – Trondheim
- 5. Oslo – Bergen/Haugesund
med arm via Sogn til Flore
- 6. Oslo – Trondheim
med armer til Måløy, Ålesund og Kristiansund
- 7. Trondheim – Bodø
- 8. Bodø – Narvik – Tromsø – Kirkenes
med arm til Lofoten

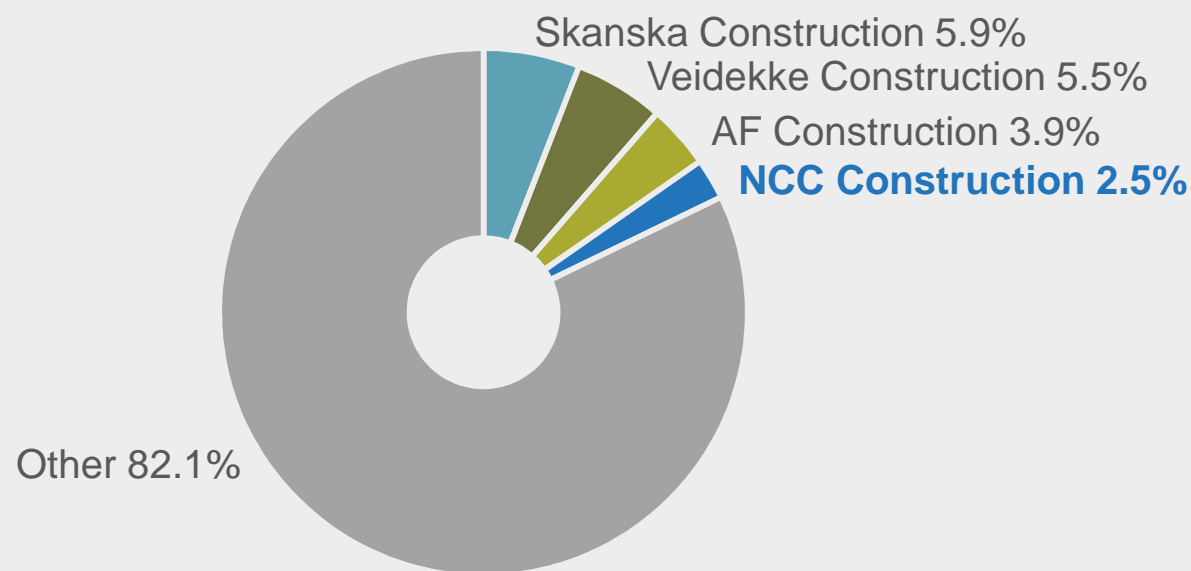
Nasjonal transportplan 2014-2023

Totalt: **508 milliarder kroner***



*Inkludert kompensasjon for mva

Fragmented Norwegian market



Total market 2012
NOK 207 billion

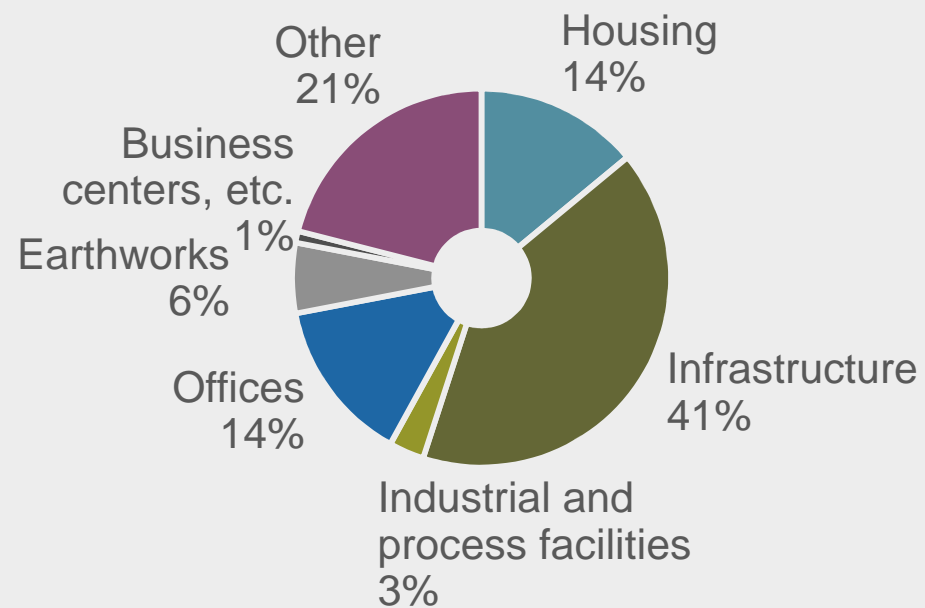
NCC Construction Norway

- Constructs housing units, commercial properties and infrastructure
- Sales 2012: SEK 6,070 M
- Operating profit 2012: SEK 74 M
- Capital employed 2012: SEK 984 M
- 1,800 employees



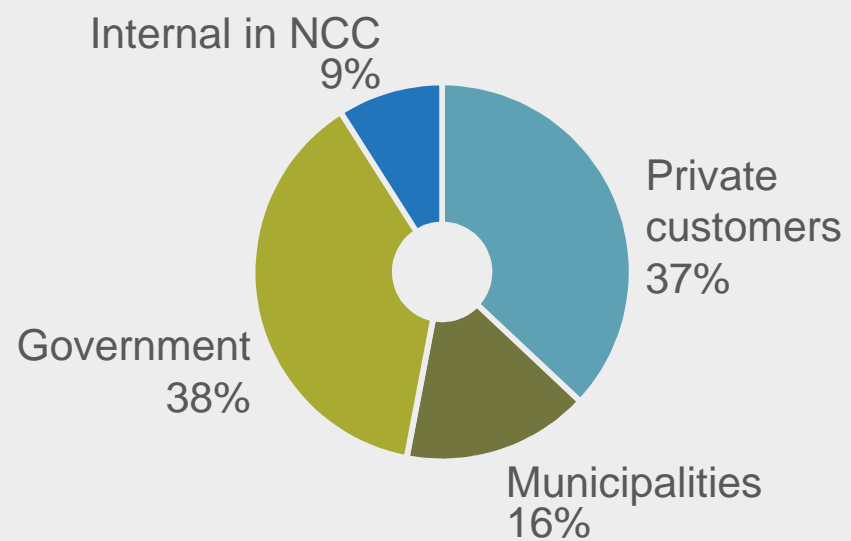
Product mix

*NCC Construction Norway,
sales 2012*



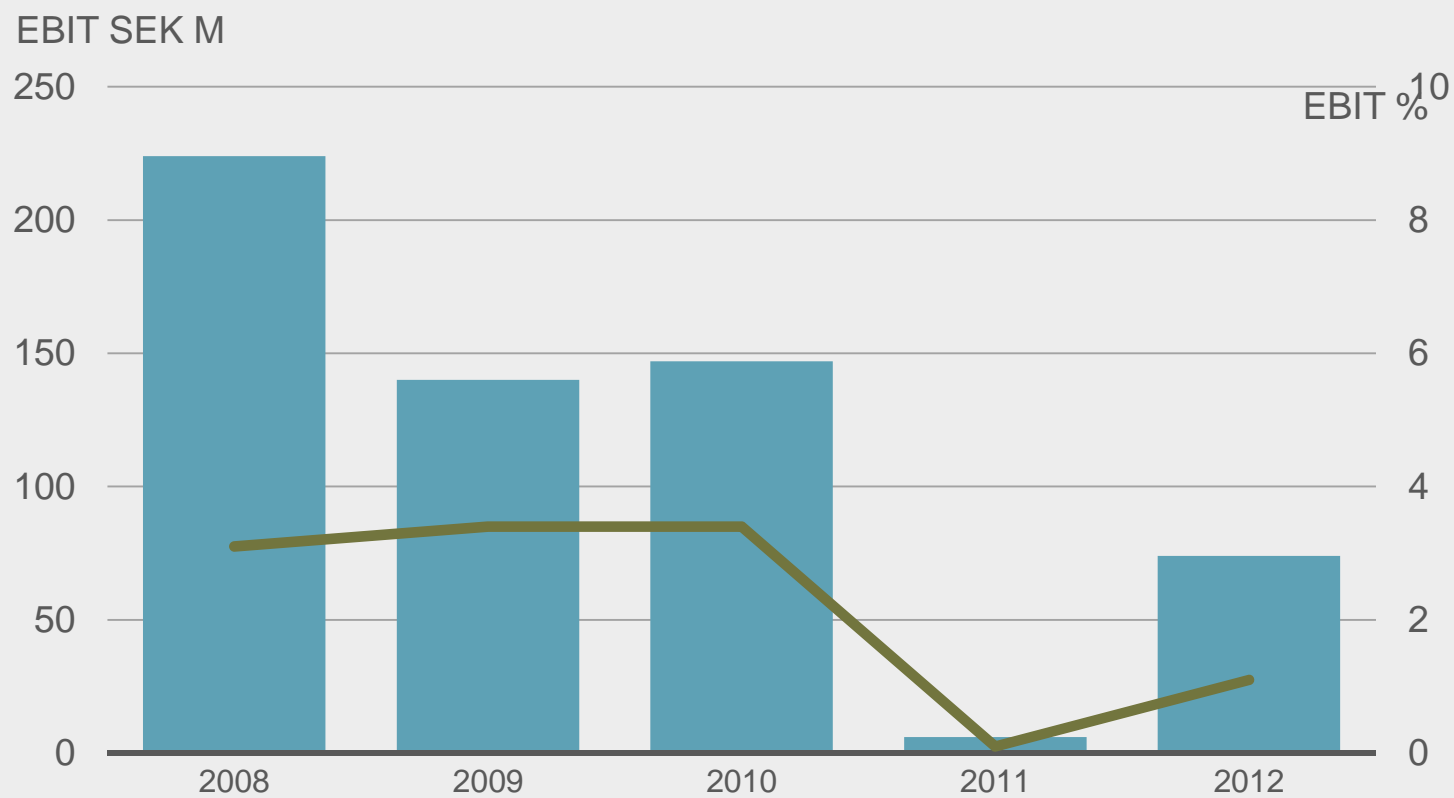
Customer mix

*NCC Construction Norway,
sales 2012*



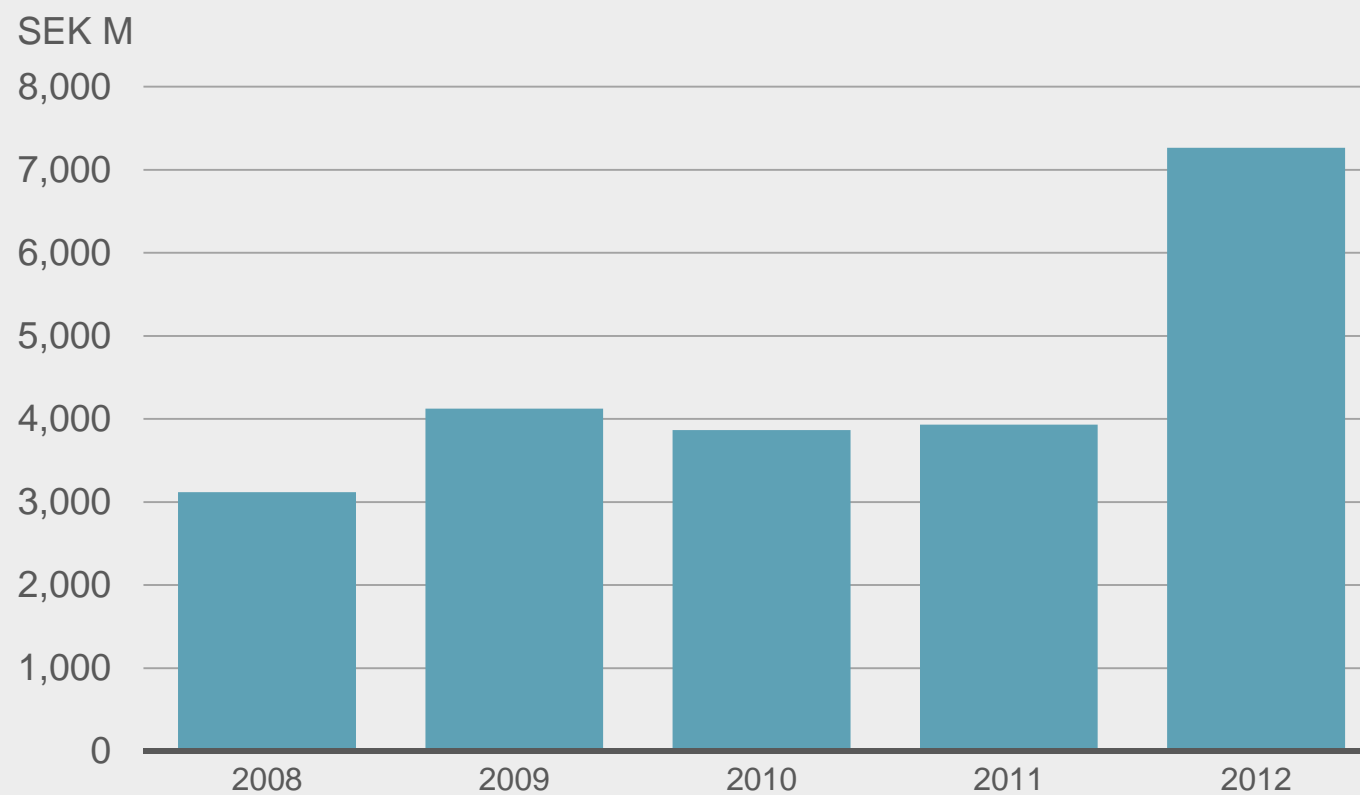
NCC Construction Norway

Operating profit and operating margin



NCC Construction Norway

Order backlog



Housing units

- NCC constructs on both a proprietary and contract basis

Notable ongoing projects:

- Sanz Terasse, Stavanger
- Tou Park, Stavanger
- Meto II, Bryne



Lilleborg C1, Oslo

Public premises

- Construction and refurbishment of public buildings – schools, hospitals and nursing homes
- Virtual Design and Construction (VDC) and internal competency center
- Use of the BREEAM environmental classification system

Notable ongoing projects:

- Bergsodden sykehjem
- Haukåsen Barnehage
- Finnsnes ungdomsskole
- Fusdalbråten Botiltak



Haukåsen Barnehage, Trondheim

Commercial properties

- Construction and refurbishment of modern office buildings
- Environment in focus
- A number of BREEAM projects
- Virtual Design and Construction (VDC) – a central tool

Notable ongoing projects:

- Østensjøveien 27
- Bekkestua senter
- Schweigaardsgate 16
- Sandstuveien 70
- Rosenlund Bydelssenter AS



Sandstuveien 70, Oslo

Infrastructure

- Leader in development, construction and refurbishment of all types of civil engineering projects
- Many large and small projects for private and public customers every year
- Roads, railways, bridges, docks, tunnels, industrial and power plants, as well as sporting facilities
- Special expertise

Notable ongoing projects:

OSL, E18 i Østfold, Jernbaneparsell Larvik – Porsgrunn, Lavik Ferjekai, Løsmassetunellen and Dalsfjordsambandet



Expert competencies

- VDC/BIM (Virtual Design and Construction)
- Internal competency center
 - Concrete
 - Steel
 - Prefab
 - EI
 - Heating, ventilation and sanitary installations
 - Geotechnology
 - Project engineering
- Environmental department; planning, construction phase and use
- Purchasing department; purchasing in Norway, Nordic region and internationally



Safety at the worksite

– *the most important priority in Norway*

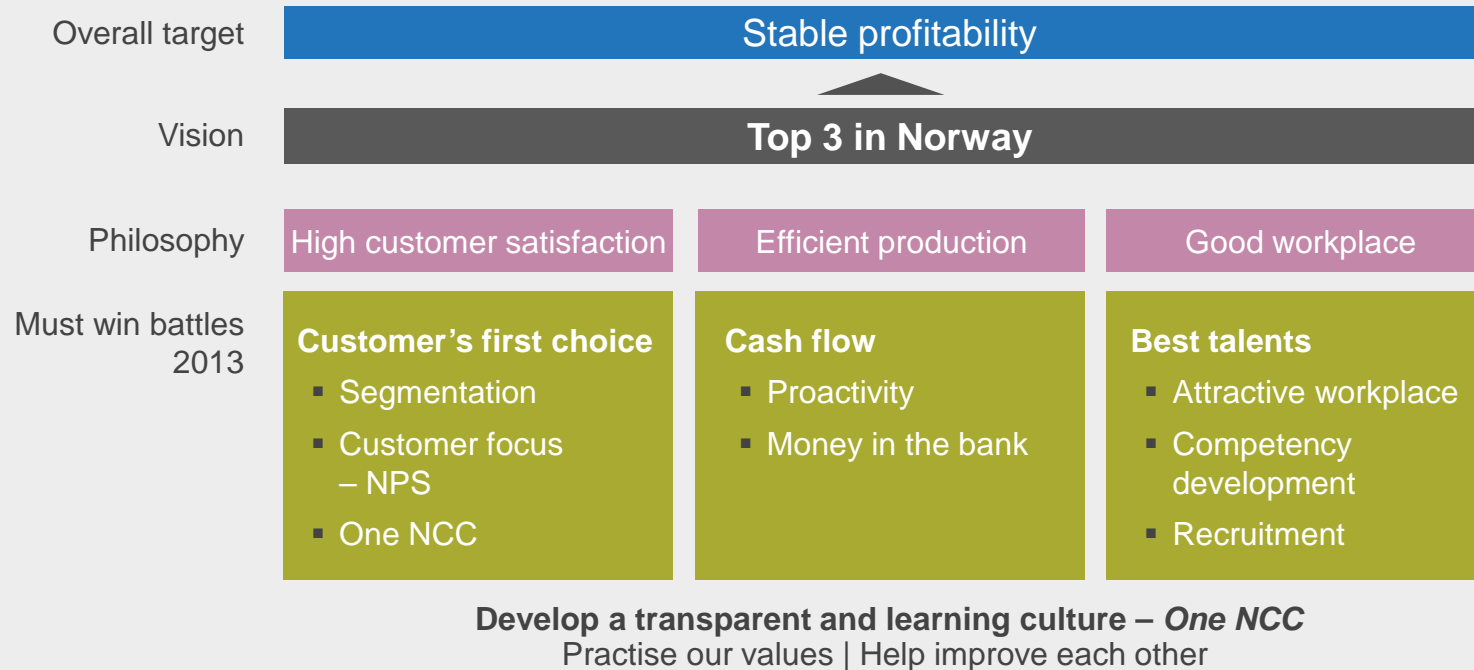
Prioritized areas

- Safety culture
- Attitudes and behaviors
- Prioritized high-risk areas



Strategy for NCC Construction

Norway 2013-2015



Finally, some ongoing projects...

Blomstertunet, Bergen



Stavanger Business Park



FV456, Kristiansand



Snow-melting facility



Summary

- Favorable sales growth 2012
- Order backlog was SEK 2.7 billion higher at the beginning of 2013 compared with 2012
- A number of company acquisitions
- Improved market position
- Continued growth in Q1 2013 but weak earnings



